



The Ohio Council of Behavioral Health & Family Services Providers



ABOUT THE OHIO COUNCIL

The Ohio Council is a statewide trade association representing more than 170 private and not-for-profit organizations providing community-based mental health, alcohol and other drug addiction treatment and family services throughout Ohio. The Ohio Council was established in 1979 and is governed by a 15 member Board of Trustees, composed of member organization chief executives. Elected by the membership, the Board provides strategic direction for the Council and leadership to the organization's committee structure. The Ohio Council is funded primarily through a dues assessment of all member organizations, but also generates revenue through its various products and services and membership training events.

Affiliate Membership:

As an affiliate member – an individual, firm or company that offers goods and services to the behavioral health & family services industry, but is not eligible for full membership in the Ohio Council – you will have many opportunities to become more involved with the Ohio Council. This is an excellent opportunity for you to promote your company and its products & services to Ohio Council provider organizations.

Affiliate members could include IT vendors, law firms, accounting firms, health insurance companies, pharmaceutical companies, business service/supply vendors, and consulting firms.

***Affiliate Membership does not indicate an endorsement by
The Ohio Council of Behavioral Health & Family Services Providers***



Behavioral Health Billing Solutions (BHBS)

www.bhbillingsolutions.com

Teresa Heim, Chief Executive Officer

(614) 395-0136

teresaheim@bhbillingsolutions.com

Behavioral Health Billing Solutions is an Ohio based consultation agency that offers various services:

- Carelogic evaluation and recommendations and/or remediation of found issues related to billing processes.
- Full or partial Carelogic billing services – including monthly client eligibility checks, claim batching, reviewing and remediating denials/rejections, payment posting and financial reporting.
- Provider credentialing and registration services.
- Evaluation of current Carelogic billing processes and files with recommendations for outstanding AR collection and billing best practices.

BHBS is also an official Affiliate Partner with Qualifacts, offering a tier on our fully functional, Ohio BH redesign, expert hosted CareLogic EHR structure.



Brown & Brown

www.bbinslv.com

Tiffany Vrabel

tiffany.vrabel@vvrrown.com

Preparing You for Tomorrow's Risks—Today

Your exposures are unique. You deserve coverage options designed specifically to protect your assets, interests, and reputation. Brown & Brown works to understand your organization and your risk management plan by providing personalized service complemented by the exceptional resources and capabilities of a national brokerage. Using this approach, our team delivers solutions to fit your needs and help reduce your total cost of insurance.

The preferred choice of over 600 Health & Human Service Organizations for their Property, General Liability, Professional Liability, Abuse, Auto, Excess Liability, D&O, EPL, Cyber and more...visit their web site at www.bbinslv.com.



CareSource

www.caresource.com

Stephanie Stitt

Director, Behavioral Health

(440) 591-1850

stephanie.stitt@caresource.com

CareSource is a nationally recognized, nonprofit managed care plan. CareSource offers a variety of health insurance plans, including Medicare, Medicaid, and Health Insurance Marketplace products.



Coding Advantage

www.codingadvantage.com

Sonda Kunzi, President/Owner

(216) 978-2408

skunzi@codingadvantage.com

Coding Advantage partners with organizations to connect their missions to the business side for both MH and SUD organizations, serving Ohio and beyond! The best thing you can do is invest in your organization's training and development to manage the business sector to remain compliant and preserve revenue integrity.



ContinuumCloud

<https://continuumcloud.com/>

Shelby Winkler, Event Marketing Manager

(888) 871-1631

swinkler@continuumcloud.com

ContinuumCloud offers a spectrum of cloud-based software solutions intentionally designed to meet the unique needs of the behavioral health and human services industry. These solutions include an EHR platform, powered by Welligent; an HCM system, powered by DATIS e3; and a patient engagement platform, powered by CaredFor. Through these offerings, ContinuumCloud empowers organizations to provide high-quality care and deliver on their mission.



Core Solutions, Inc.

www.coresolutionsinc.com

Jeffrey Miller
Director of Business Development
614.515.3171
jmiller@coresolutionsinc.com

Core Solutions began in 1999, focusing on a mission to improve outcomes for those affected by behavioral health, SUD and IDD challenges through innovative technology.

The Core Cx360 Platform, our highly configurable solution, enables organizations to be flexible and responsive to changing regulations and innovations in healthcare. Organizations and clinicians can also maintain fidelity to any evidence-based practice they implement using the workflow designer and process tracker. To lessen provider burden, we've expanded client engagement and self-care tools by utilizing AI for predictive analytics and more sophisticated population health analysis. Cx360 is highly interoperable and promotes real-time integration and data sharing among behavioral health, care management organizations, medical providers, and other members of the Care Team, supporting care coordination across the continuum—a significant focus in healthcare today and tomorrow.



Eleos Health

<https://eleos.health/>

Whitney Baywal
Sr. Director of Partnerships
whitney.baywal@gmail.com

Eleos Health's motto is more care, less ops. As the most widely deployed enterprise-grade AI platform in behavioral health, Eleos embeds augmented intelligence within provider workflows to help alleviate administrative burdens and improve performance. Providers using Eleos reduce time spent on documentation by over 50% and their clients are 2x more engaged in care, achieving 3–4x better symptom reduction versus treatment as usual. With Eleos, behavioral health organizations are setting a new standard for care.



Etactics

www.etactics.com

Ray Dalessandro, Ohio Regional Sales Manager

(330) 342-0568

rdalessandro@etactics.com

Etactics is an Ohio based Clearinghouse and a long time supporter of Ohio Council member organizations. We currently support over 120 Ohio BH agencies. Etactics has advocated for our clients during all of the recent Next Generation ODM changes and updates. We have the most knowledgeable and responsive support staff in Ohio. Our Ohio BH clients find value in our services for many BH EHR systems. Etactics provides the following services at very competitive rates and discounts for Ohio Council members: Electronic claims submission for FFS and MCE, Medicare and Commercial payers. Claims Management, Claims Corrections portal, custom edits, ERA Remit Management, Claims Status verification, Insurance Verification and Denial Management.



Genoa Healthcare

www.genoahealthcare.com

Katrina Miller, Sales Director

(608) 345-4078

kmiller@genoahealthcare.com

Genoa Healthcare is the largest provider of pharmacy and medication management services dedicated to serving the needs of those in the behavioral health and addiction treatment communities and those with other complex, chronic health conditions. Visit www.genoahealthcare.com to learn more.



Greenspace Health

www.greenspacehealth.com

Tanya Scarapicchia, Director of Partnerships

888-446-6602 ext. 738

tanya.scarapicchia@greenspacehealth.com

Greenspace believes that every person accessing addictions and mental health services should receive high quality care that helps them thrive. Through innovative and intuitive technology, their partners across North America can easily implement Measurement-Based Care, improving outcomes for the people they serve. With automated delivery and a selection of 350+ evidence-based assessments, providers can tailor their measurement process to their clients' specific needs and gather rich insights throughout care. Greenspace has partnered with over 500 service organizations, helping them leverage their data and insights to increase client engagement, improve outcomes, inform treatment planning and service innovation, and advocate for improved payor contracts. From individual clinicians to small clinics, hospitals, and entire health systems, Greenspace's MBC solutions are built to flex to the unique needs and challenges of any workflow.



Humana Healthy Horizons

www.Humana.com/HealthyOH

Angela Fielding, Director, Provider Experience and Practice Transformation

(502) 302-3672

afiedling1@humana.com

We are proud to partner with the Ohio Department of Medicaid (ODM) through its Next Generation Medicaid program to help improve wellness and health outcomes for Medicaid recipients in Ohio by working closely with providers.



Indivior

<https://www.indivior.com/en>

Todd Lacksonen, Director Government Relations

(804) 379-1090

todd.lacksonen@indivior.com

Indivior is a global pharmaceutical company working to help change patients lives by pioneering life-transforming treatment for opioid use disorder. Indivior was founded to help tackle the opioid crisis, one of the largest and most urgent public health emergencies of our time. Our purpose is to bring science-based, life-transforming treatments to patients. We strive to help eliminate the stigma of addiction. We discovered buprenorphine and developed it as a leading evidence-based treatment for opioid dependence, while concurrently advocating for a more effective recovery care model. Buprenorphine is among the medications for opioid use disorder that is included in the World Health Organization (WHO) essential medication list.



IronRoad

<https://ironroad.us/>

Billy Southerland, CEO

(513) 605-3522

info@ironroad.us

We are more than just an employee administration solution. We're your partner. When you join IronRoad, you get a team of genuine, caring people at your side, dedicating their experience and expertise to making sure your business thrives. In mountain climbing, an "IronRoad" is a steel cable that runs along a dangerous route. It allows climbers to reach peaks that would be off-limits otherwise.

Imagine that running your business is like climbing a mountain. You know where you want to go, but rising costs, liabilities, and regulations make finding a safe route nearly impossible. That's where IronRoad comes in. We're the stable support you need to climb confidently towards success. With us at your side, you can breathe a little easier and enjoy the journey. We believe in servant leadership – in simple terms, that means putting the needs of others before my own.



Ivy Insights Behavioral Health Billing

www.ivyinsightsllc.com

Amy Fick, Founder & Behavioral Health Billing Consultant

(614) 930-6024

afick@ivyinsightsllc.com

Ivy Insights is a boutique billing and consulting firm serving behavioral health providers across Ohio. We specialize in Medicaid, commercial insurance, county board, and managed care billing for mental health and substance use disorder services. Our services include full-service billing, AR troubleshooting, compliance support, and workflow consulting for solo providers, group practices, and community agencies.

Grounded in values of clarity, ethics, and collaboration, Ivy Insights helps providers streamline their revenue cycle and reclaim time—so they can stay focused on delivering excellent care.



McGohan Brabender

www.mcgohanbrabender.com

Dominic Guzzi, Employee Benefits Consultant

dguzzi@mbbenefits.com

Justin Feltner, Employee Benefits Consultant

jfeltner@mbbenefits.com

(800) 293-2347

McGohan Brabender is an employee benefits broker, who has reimagined employee benefits for over 50 years, offering innovative, affordable, and customized solutions. With expertise in Population Health, Compliance, Data Analytics, Employee Advocacy, and Pharmacy Solutions, MB creates seamless, tailored benefit plans to meet client needs. Boasting a 95.7% client retention rate, MB resolves claims quickly, saving clients over \$1M annually. Embracing modern communication tools, MB ensures benefits are accessible and valued by a digital-native workforce. Through data-driven strategies, MB balances culture, budget, and risk to deliver sustainable, cost-effective plans. As an ESOP company since 2020, MB's employee-owners prioritize independence and client interests. Combining big-broker scale with local, personalized service, MB is the trusted choice for long-term employee benefit solutions.



Mega-Byte

www.1024k.com

Daniel Creed, Vice President, Sales & Marketing

(888) 755-0934

dan.creed@1024.com

Mega-Byte is an IT Managed Services Provider serving Behavioral Health clients throughout Ohio. We ensure our clients success with a proactive approach to IT that focuses heavily on security, preparedness, and compliance. With our “One Call – Total Support” mentality – we offer peace of mind when it comes to IT, so you can focus on your core business of improving the health and quality of life for the clients you serve.



Modern Office Methods

<https://www.momnet.com/>

Andy Peretic, Director, Association and Affinity Partnership

andy.peretic@momnet.com

Modern Office Methods (MOM) is a Cincinnati-based company supporting onsite technology solutions and services for thousands of Ohio businesses. Our consultative approach addresses Cybersecurity, Managed IT Services, Digital Document & Fax Workflow Optimization, and print management solutions with industry-leading brands like HP, Canon, and Ricoh.

Optimized IT, our managed services division delivers scalable IT solutions to enhance infrastructure, harden security, and maximize IT leaders' time. Obviam, our cybersecurity division, specializes in penetration testing, progressive data protection, and governance-risk-compliance guidance.

MOM can also provide a variety of compliant acquisition pathways that help public and non-profit organizations streamline their diligence processes by leveraging pre-established cooperative purchasing frameworks. By taking a wider-scope approach, our assessments arm business leaders with strategy and best practices to future-proof operations and enhance community impact. As a company that has been dedicated to locally accountable partnerships for 67 years, MOM is excited to now support the Ohio Council's mission of building strong, resilient communities across the state.



Molina Healthcare

<https://www.molinahealthcare.com/providers/oh/medicaid/home.aspx>

Jaclyn Smith, Provider Relations Manager

jaclyn.smith@molinahealthcare.com

Molina Healthcare, Inc., a FORTUNE 500 company, provides managed health care services under the Medicaid and Medicare programs and through the state insurance Marketplace. Through our locally operated health plans, Molina Healthcare serves approximately 5.1 million members.



Mutual of America Financial Group

www.mutualofamerica.com

Amanda Rutan, CRPS, Vice President

(330) 576-7012

amanda.rutan@mutualofamerica.com

Mutual of America has specialized in providing retirement products and related services to organizations and their employees, as well as individuals, for over 75 years. A mutual company we do not have stockholders and are not publicly traded. We operate solely for the benefit of our customers, managing the company for their long-term interest rather than for the short-term demands of stockholders. Since 1945 Mutual of America has remained committed to offering plan sponsors, plan participants and individuals carefully selected, quality products and services at a competitive price and the personal attention they need to help build and preserve assets for a financially secure future. Integrity, prudence and reliability are the values that have guided us since our inception and that continue to serve us and our customers well.



Netsmart

Netsmart

<https://www.ntst.com/>

Sandra Rocha, Senior Client Development Representative

srocha@ntst.com

913-602-1057

Netsmart, a leading provider of Software as a Service technology and services solutions, designs, builds and delivers electronic health records (EHRs), health information exchanges (HIEs), analytics and telehealth solutions and services that are powerful, intuitive and easy-to-use. Our platform provides accurate, up-to-date information that is easily accessible to care team members in human services, post-acute care and payer markets. Our human services community includes addiction treatment, autism, behavioral health, child and family services, federally qualified health centers (FQHCs), intellectual and developmental disabilities (IDD). We make the complex simple and personalized so our clients can concentrate on what they do best: provide services and treatment that support whole-person care.

By leveraging the powerful Netsmart network, care providers can seamlessly and securely integrate information across communities, collaborate on the most effective treatments and improve outcomes for those in their care. Our streamlined systems and personalized workflows put relevant information at the fingertips of users when and where they need it. Visit www.ntst.com to learn more about how Netsmart is changing the face of healthcare today.



NextGen Healthcare

www.nextgen.com

Lexi Bolduc, Sr. Marketing Manager

AQuarantiello@nextgen.com

+1 (469) 744-8664

NextGen Healthcare integrates medical, dental, and behavioral health data into one record on a single platform for a comprehensive view of patient health, enabling a whole-health approach to care. Our solutions identify higher-risk patients for potential impact on quality and financial performance, simplify reporting, and enable practices to keep up with changes in regulations and compliance requirements. The results are better clinical outcomes, higher quality care, and improved clinician and patient satisfaction.



OrionNet Systems, LLC

www.iorion.com

Herminia Wafford, VP/Director of Operations

(405) 286-1764

hwafford@orionnetsystems.com

OrionNet Systems' ThinkHealth Practice Management is intuitive, for all inclusive software designed for mental and behavioral healthcare, as well as substance abuse treatment facilities, Health homes, residential care facilities and Therapeutic Foster care marketplace. ThinkHealth is an EHR certified system that has been specifically tailored to meet the needs of agencies large and small. ThinkHealth is designed to provide seamless assistance to your organization, to improve billing accuracy and to increase the quality of care for your clients. And with companion application ThinkHealth-Touch and ThinkJottable your clinician is always on the go. Discover why clinicians across the country prefer using ThinkHealth every day to assist with their center's daily operations.



*care*logic CREDIBLE inSync

Qualifacts

www.qualifacts.com

Sheila Cashman, Marketing Communications Coordinator

(651) 303-3488

Sheila.cashman@qualifacts.com

ABOUT QUALIFACTS: Qualifacts is the leading provider of end-to-end EHR software and data solutions designed specifically for behavioral health, rehabilitative, and human services organizations. Our mission is to enhance the well-being of individuals and our communities and elevate the standard of care through innovative software and data solutions, including our award-winning EHRs Credible, CareLogic, and InSync. Over our nearly 25-year journey, Qualifacts has cultivated a loyal customer base of more than 3,000 organizations across all 50 states, including one-third of the nation's Certified Community Behavioral Health Centers (CCBHCs). Non-profit and for-profit organizations, large and small, partner with Qualifacts to simplify workflows and improve clinical productivity, compliance and state reporting, revenue cycle management, business intelligence, client outcomes, and more.



RSM US LLP

www.rsmus.com

Megan Luong

(312) 634.3400

megan.luong@rsmus.com

RSM US LLP is the leading U.S. provider of audit, tax and consulting services focused on the middle market. RSM is a trusted leader in audit, tax and consulting services developed especially for the health care industry, we're uniquely positioned to help meet and exceed your financial and operational goals. Health care organizations benefit from our specialized experience working with behavioral and mental health organizations, hospitals and health systems, physician practices and ambulatory surgery centers and senior living and long term care.



Streamline Healthcare Solutions

www.streamlinehealthcare.com

Joel Zangara, Regional Sales Director

(877) 467-4741

Joel.zangara@streamlinehealthcare.com

Since 2003, Streamline Healthcare Solutions has focused exclusively on Behavioral Health and Human Services. We understand people choose this work out of a deep desire to help others. We partner with our customers to provide innovative technology solutions that help them advance the lives of those they serve. Streamline's SmartCare™ platform sets a new standard for Behavioral Health EHRs. Its dependability and stability provide organizations with the control they need to succeed in today's complex environment, while its flexibility enables them to transform the way they provide care to meet the exciting promise of tomorrow.

Prepared by:

Corinne Cowan, Education & Membership Services Coordinator
The Ohio Council of Behavioral Health & Family Services Providers
17 S. High Street – Suite 799
Columbus, OH 43215
Cowan@theohiocouncil.org