



**The Ohio Council of Behavioral
Health & Family Services Providers**



ABOUT THE OHIO COUNCIL

The Ohio Council is a statewide trade association representing more than 160 private and not-for-profit organizations providing community-based mental health, alcohol and other drug addiction treatment and family services throughout Ohio. The Ohio Council was established in 1979 and is governed by a 15 member Board of Trustees, composed of member organization chief executives. Elected by the membership, the Board provides strategic direction for the Council and leadership to the organization's committee structure. The Ohio Council is funded primarily through a dues assessment of all member organizations, but also generates revenue through its various products and services and membership training events.

Affiliate Membership:

As an affiliate member – an individual, firm or company that offers goods and services to the behavioral health & family services industry, but is not eligible for full membership in the Ohio Council – you will have many opportunities to become more involved with the Ohio Council. This is an excellent opportunity for you to promote your company and its products & services to Ohio Council provider organizations.

Affiliate members could include IT vendors, law firms, accounting firms, health insurance companies, pharmaceutical companies, business service/supply vendors, and consulting firms.

***Affiliate Membership does not indicate an endorsement by
The Ohio Council of Behavioral Health & Family Services Providers***



Aetna/CVS Health

www.aetnabetterhealth.com/ohio

Beth Lutz, Clinical Health Services Manager - BH

(855) 364-0974

lutzb@aetna.com

Contract with ODM and CMS to manage the MyCare Ohio plan in the Northwest, Central and Southwest regions of the state.



Anthem Blue Cross & Blue Shield

www.anthem.com

Lindsay Lanno, Plan Marketing Director

419-260-5692

lindsay.lanno@anthem.com

Managed Care Plan



BHBS

Behavioral Health Billing Solutions (BHBS)

www.bhbillingsolutions.com

Teresa Heim, Chief Executive Officer

(614) 395-0136

teresaheim@bhbillingsolutions.com

Micheline Steinmetz, Chief Operating Officer

(859) 760-4997

msteinmetz@bhbillingsolutions.com

Behavioral Health Billing Solutions is an Ohio based consultation agency that offers various services:

- Evaluation of current billing processes and files with recommendations for outstanding AR collection and billing best practices
- EHR evaluation and recommendation and/or remediation of found issues related to billing processes

- Full or partial billing services - including monthly client eligibility checks, claim batching, reviewing and remediating denials/rejections, payment posting and financial reporting
- Provider credentialing and registration services

BHBS is also an official Affiliate Partner with Qualifacts, offering a tier on our fully functional, Ohio BH redesign, expert hosted CareLogic EHR structure.



Brown & Brown of Lehigh Valley Inc.

www.bbinslv.com

Erica Ford, Vice President – Health & Human Services
(610) 694-1861
erica.ford@bbinslv.com

Preparing You for Tomorrow's Risks—Today

Your exposures are unique. You deserve coverage options designed specifically to protect your assets, interests, and reputation. Brown & Brown works to understand your organization and your risk management plan by providing personalized service complemented by the exceptional resources and capabilities of a national brokerage. Using this approach, our team delivers solutions to fit your needs and help reduce your total cost of insurance.

The preferred choice of over 600 Health & Human Service Organizations for their Property, General Liability, Professional Liability, Abuse, Auto, Excess Liability, D&O, EPL, Cyber and more...visit their web site at www.bbinslv.com.



Cantata Health Solutions

<https://cantatahealth.com/>

Murray Heidebrecht, Director of Marketing
murray.heidebrecht@cantatahealth.com
503-961-2057

Cantata Health Solutions is a top provider of healthcare solutions across various health settings working in partnership with public sector and private non-profit and for-profit healthcare organization. Our innovative Enterprise Health Management (EHM) solution enables easy client engagement and management of care. Not just an EHR, it includes a comprehensive suite of tools tailored specifically for behavioral healthcare! Developed by a team with hundreds of years of experience working with all of the largest EHR products in the market, our EHM solution is the only one built from the ground up with new technologies that are used and supported by some of the largest technology companies in the world. You'll love its features as much as our customers do.



CareSource

www.caresource.com

Stephanie Stitt

Director, Behavioral Health

(440) 591-1850

stephanie.stitt@caresource.com

CareSource is nationally recognized for leading the industry in providing member-centric health care coverage. The company's managed care business model was founded in 1989 and today CareSource is one of the nation's largest Medicaid managed care plans. Headquartered in Dayton, Ohio, the company has built a legacy of providing quality health care coverage for Medicaid consumers. In addition to Medicaid coverage, CareSource has a diverse offering of Insurance plans on the Health Insurance Marketplace. The company also offers Medicare Advantage plans that help consumers close the gap of coverage as they age. CareSource serves more than 2 million members across six states supported by a growing workforce of 4,500.

At CareSource, our mission is one we take to heart. In fact, we call our mission our "heartbeat." It is the essence of our company and our unwavering dedication to it is a hallmark of our success.



Coding Advantage

www.codingadvantage.com

Sonda Kunzi, President/Owner

(216) 978-2408

skunzi@codingadvantage.com

Coding Advantage provides support to healthcare providers to help them understand the complex world of coding and billing. We partner with organizations to consult in operations, serve as a billing vendor, audit records for billing compliance, provide training and education and overall keep organizations compliant. Revenue integrity is an important part of the business of healthcare. We pay attention to the detail so that the healthcare provider can pay attention to delivering care. We support many types of specialties, however, have a unique expertise on behavioral health billing, coding, and AR recovery.



Core Solutions, Inc.

www.coresolutionsinc.com

Representative:

Jeffrey Miller

Director of Business Development

614.515.3171

jmiller@coresolutionsinc.com

Core Solutions began in 1999, focusing on a mission to improve outcomes for those affected by behavioral health, SUD and IDD challenges through innovative technology.

The Core Cx360 Platform, our highly configurable solution, enables organizations to be flexible and responsive to changing regulations and innovations in healthcare. Organizations and clinicians can also maintain fidelity to any evidence-based practice they implement using the workflow designer and process tracker. To lessen provider burden, we've expanded client engagement and self-care tools by utilizing AI for predictive analytics and more sophisticated population health analysis. Cx360 is highly interoperable and promotes real-time integration and data sharing among behavioral health, care management organizations, medical providers and other members of the Care Team, supporting care coordination across the continuum—a significant focus in healthcare today and tomorrow.



Etactics

www.etactics.com

Ray Dalessandro, Ohio Regional Sales Manager

(330) 303-0160

rdalessandro@etactics.com

Etactics is an Ohio based Clearinghouse located in Hudson Ohio and currently supporting our clients with all of the recent changes to the Ohio Medicaid Behavioral Health Next Generation and the new OMES system. We have over 100 Ohio BH clients utilizing our services across a variety of EHR/PM systems.

If you are concerned about your future flexibility based on these recent changes or just want a responsive Clearinghouse partner, you should consider Etactics as a workable option for your claims management and submissions in 2023.

Etactics can help by providing the following services at very competitive rates and special discounts for Ohio Council members:

- Electronic claims submission as a certified Trading Partner with Ohio Medicaid OMES and all approved Managed Care Entities (MCE). We also have connections to Medicare and other commercial payers.
- Claims Management and Clearinghouse services with standard CCI, LCD, NCD and custom payer edits to insure a high first pass clean claim rate.
- Claim Correction Portal to fix rejected claims from both Payers or the Clearinghouse.

- Robust Insurance Verification (270/271) and Denial Management Tracking and Reporting.
 - Experienced, knowledgeable and friendly support staff based here in Ohio.
 - Ability to work with all established BH EHR systems for a seamless submission of claims, insurance verification and remit management
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Genoa Healthcare

www.genoahealthcare.com

Katrina Miller, Sales Director

(608) 345-4078

kmiller@genoahealthcare.com

Genoa Healthcare is the largest provider of pharmacy, outpatient telepsychiatry and medication management services dedicated to serving the needs of those in the behavioral health and addiction treatment communities and those with other complex, chronic health conditions.

greenspace health

Greenspace Health

www.greenspacehealth.com

Tanya Scarapicchia, Partnership Manager

888-446-6602 ext. 738

tanya.scarapicchia@greenspacehealth.com

Greenspace is a web-based platform that helps mental health therapists (psychiatrists, MD psychotherapists, psychologists, social workers and registered psychotherapists) easily measure and monitor patient progress. Patients complete medically validated assessments electronically and the results are displayed to the therapist and patient in a visual and easy to interpret display. Greenspace eliminates the need for paper and pen-based assessments and makes it easy to regularly measure progress and engage patients in their own treatment. As a technology company, data security and privacy is of the utmost importance. We are proudly a SOC2 Type II compliant organization.

Greenspace was developed based on well validated medical research that is clear that measuring patient progress is one of the most important determinants of successful patient outcomes. Research studies have shown that regularly measuring progress increases the likelihood that a patient achieves significant and reliable change by 3.5 times.



Healthcare Support Technologies

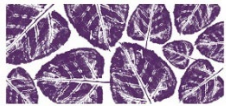
www.hstbilling.com

Geoff Lusty, President & CEO

(724) 304-4864

geoff@hstbilling.com

Healthcare Support Technologies has provided customized Revenue Cycle Management solutions to providers and organizations throughout the US since 1993. Specializing in Mental Health and FQHC/RCH billing, HST understands the unique payor complexities that must be met in order to be reimbursed properly. Our staff is proficient in a variety of software platforms, including NextGen EHR/PM. Knowing each client's needs are different, we tailor our solutions to provide a suite of services that will meet and exceed those individual needs. Please give us a call if your organization is having problems with low collection rates/high accounts receivable balances and we'll be happy to see if we can assist.



LINDEN

Collaborative, Strategic Strength

Linden

www.lindenhc.com

Lindsay Horst, Principal

(330) 439-6788

lhurst@lindenhc.com

Linden partners with behavioral health and substance use disorder treatment providers to improve quality, efficiency, client and staff experience, and profitability. We can help you meet your goals with services like data extraction and analysis; assistance with reporting, incentive, and regulatory programs; EHR customization and optimization; quality measurement, reporting, and improvement; workflow and process optimization; implementing new programs, systems, and office processes; and more.

For users of compatible EHR and billing systems, we can create custom, live data dashboards derived from any information entered in these systems and displayed in helpful charts, graphs, or tables – key financial performance indicators, clinical information for quality improvement and client tracking, internal use data (missing or incomplete documentation, no-shows, schedule analyses), etc. Easily access and understand your data for improved planning and decision-making.

Every relationship is customized to meet your unique needs; call or email to discuss how we can work together.



McGohan Brabender Agency

www.mcgohanbrabender.com

Kevin Grabeman, Columbus Market Leader
(614) 210-1124

kgrabeman@mcgohanbrabender.com

McGohan Brabender is the largest independent employee benefits consulting firm in Ohio providing cost effective approaches to reducing your organization's healthcare costs.

Independent employee benefits consulting firm providing cost effective approaches to reducing your organization's healthcare costs. We also provide our clients with guidance on healthcare reform and provide first class service through our MB Advocates team assisting your employees with benefit questions and claims issues.



MEDIC MANAGEMENT GROUP LLC

Medic Management Group, LLC

www.medicmgmt.com

Thomas Ferkovic, CEO
(234) 466-1034

TFerkovic@medicmgmt.com

Medic Management Group, LLC.(MMG)is a Management Services and Practice Management Organization providing management, consulting and revenue cycle services specializing in Behavioral Health. MMG helps behavioral health providers achieve their clinical and financial goals.



Mega-Byte

www.1024k.com

Daniel Creed, Vice President, Sales & Marketing

(888) 755-0934

dan.creed@1024.com

Mega-Byte is an IT Managed Services Provider serving Behavioral Health clients throughout Ohio. We ensure our clients success with a proactive approach to IT that focuses heavily on security, preparedness, and compliance. With our “One Call – Total Support” mentality – we offer peace of mind when it comes to IT, so you can focus on your core business of improving the health and quality of life for the clients you serve.



Molina Healthcare

<https://www.molinahealthcare.com/providers/oh/medicaid/home.aspx>

Jaclyn Smith, Manager, Provider Services

(614) 540-3971

Jaclyn.Smith@MolinaHealthcare.com

Molina Healthcare, Inc., a FORTUNE 500 company, provides managed health care services under the Medicaid and Medicare programs and through the state insurance Marketplace. Through our locally operated health plans, Molina Healthcare serves approximately 5.1 million members.



Mutual of America Financial Group

www.mutualofamerica.com

Amanda Rutan, CRPS, Vice President

(330) 576-7012

amanda.rutan@mutualofamerica.com

Mutual of America has specialized in providing retirement products and related services to organizations and their employees, as well as individuals, for over 75 years. A mutual company we do not have stockholders and are not publicly traded. We operate solely for the benefit of our customers, managing the company for their long-term interest rather than for the short-term demands of stockholders. Since 1945 Mutual of America has remained committed to offering

plan sponsors, plan participants and individuals carefully selected, quality products and services at a competitive price and the personal attention they need to help build and preserve assets for a financially secure future. Integrity, prudence and reliability are the values that have guided us since our inception and that continue to serve us and our customers well.



Netsmart

Netsmart

<https://www.ntst.com/>

Sandra Rocha, Senior Client Development Representative

srocha@ntst.com

913-602-1057

Netsmart, a leading provider of Software as a Service technology and services solutions, designs, builds and delivers electronic health records (EHRs), health information exchanges (HIEs), analytics and telehealth solutions and services that are powerful, intuitive and easy-to-use. Our platform provides accurate, up-to-date information that is easily accessible to care team members in human services, post-acute care and payer markets. Our human services community includes addiction treatment, autism, behavioral health, child and family services, federally qualified health centers (FQHCs), intellectual and developmental disabilities (IDD). We make the complex simple and personalized so our clients can concentrate on what they do best: provide services and treatment that support whole-person care.

By leveraging the powerful Netsmart network, care providers can seamlessly and securely integrate information across communities, collaborate on the most effective treatments and improve outcomes for those in their care. Our streamlined systems and personalized workflows put relevant information at the fingertips of users when and where they need it. Visit www.ntst.com to learn more about how Netsmart is changing the face of healthcare today.



NextGen Healthcare

www.nextgen.com

Jason Meland, Vice President, Sales

JMeland@nextgen.com

+1 (469) 744-8664

[NextGen Healthcare](#) offers a complete and comprehensive enterprise solution that pushes the boundaries of whole-person care, by integrating behavioral, physical, and oral health with I/DD and human services, the solution extends beyond a classic clinical setting with social and human services solutions to support complex and diverse delivery systems in a fully integrated manner.



OneFifteen Recovery

www.onefifteen.org

Naz Rasoul, Financial Analyst
(614) 653-9712
nrasoul@onefifteen.org

OneFifteen is a not-for-profit dedicated to the sustained recovery of people experiencing opioid addiction and other substance use disorders. OneFifteen developed a care model in Dayton, Ohio in June 2019 that provides outpatient care, inpatient services, family reunification and other social services.



OrionNet Systems, LLC

www.iorion.com

Herminia Wafford, VP/Director of Operations
(405) 286-1764
hwafford@orionnetsystems.com

OrionNet Systems' ThinkHealth Practice Management is intuitive, for all inclusive software designed for mental and behavioral healthcare, as well as substance abuse treatment facilities, Health homes, residential care facilities and Therapeutic Foster care marketplace. ThinkHealth is an EHR certified system that has been specifically tailored to meet the needs of agencies large and small. ThinkHealth is designed to provide seamless assistance to your organization, to improve billing accuracy and to increase the quality of care for your clients. And with companion application ThinkHealth-Touch and ThinkJottable your clinician is always on the go. Discover why clinicians across the country prefer using ThinkHealth every day to assist with their center's daily operations.



**Pivot Behavioral Health
Consulting**

Pivot Behavioral Health Consulting

www.pivotbhc.com

Christine Smalley, M.A., LPCC-S, Principal Consultant
(330) 421-4474

christine@pivotbhc.com

Pivot BHC will work as trusted consultants to support the needs of your agency. Whether you are looking for clinical assistance, quality assurance/quality improvement development and review, staff training or accreditation and certification support, we are here to help.

Specializing in:

- Accreditation & Certification
- Compliance and QA/QI Program Development and Oversight
- Clinical Program Development



*care*logic CREDIBLE inSync

Qualifacts

www.qualifacts.com

Michelle Raczynski, Marketing Event Specialist
817/235-5280

michelle.raczynski@qualifacts.com

Qualifacts is a leading provider of behavioral health, rehabilitative and human services software and SaaS solutions for clinical productivity, compliance and state reporting, billing, and business intelligence. Its mission is to be an innovative and trusted technology and solutions partner, enabling exceptional outcomes for its customers and those they serve. Qualifacts' comprehensive portfolio, including the CareLogic, Credible, and InSync platforms span and serve the entire behavioral health market supporting non-profit agencies and Certified Community Health Clinics (CCBHCs,) as well as for-profit large enterprise and small business providers. Qualifacts has a loyal customer base, with more than 2,400 customers representing 75,000 providers serving more than 6 million patients.



RSM US LLP

www.rsmus.com

Lori Kalic, Partner

(216) 523-1900

lori.kalic@rsmus.com

RSM US LLP is the leading U.S. provider of audit, tax and consulting services focused on the middle market. RSM is a trusted leader in audit, tax and consulting services developed especially for the health care industry, we're uniquely positioned to help meet and exceed your financial and operational goals. Health care organizations benefit from our specialized experience working with behavioral and mental health organizations, hospitals and health systems, physician practices and ambulatory surgery centers and senior living and long term care.



Streamline Healthcare Solutions

www.streamlinehealthcare.com

Britt McNichols, Marketing Manager, Trade Shows and Associations

(312) 401-0512

britt.mcnichols@streamlinehealthcare.com

Since 2003, Streamline has focused exclusively on the Behavioral Health and Human Services market. We understand that organizations in this market need more than just another EHR vendor. We are a trusted partner in building innovative technology solutions that empower people to improve the quality of life for those in need.

SmartCare™ is a next level Enterprise EHR platform for Behavioral Health and Human Services. Developed specifically for this market, its cloud-based, single-platform, and intelligent technology is unlike any other. With improved efficiency and effectiveness using SmartCare's personalized experience, spend less time on repetitive tasks and more time on your clients.

Prepared by:

Brenna Whiteside, Administrative Assistant
The Ohio Council of Behavioral Health & Family Services Providers
17 S. High Street – Suite 799

Columbus, OH 43215

whiteside@theohiocouncil.org