



**The Ohio Council of Behavioral  
Health & Family Services Providers**

**FY 2022**



## ABOUT THE OHIO COUNCIL

The Ohio Council is a statewide trade and advocacy association that represents over 150 private organizations providing addiction prevention and treatment, mental health, and family services in communities across the state. As an affiliate member – an individual, firm or company that offers goods and services to the behavioral health & family services industry, but is not eligible for full membership in the Ohio Council – you will have many opportunities to become more involved with the Ohio Council. This is an excellent opportunity for you to promote your company and its products & services to Ohio Council provider organizations.

### Affiliate Membership:

As an affiliate member – an individual, firm or company that offers goods and services to the behavioral health & family services industry, but is not eligible for full membership in the Ohio Council – you will have many opportunities to become more involved with the Ohio Council. This is an excellent opportunity for you to promote your company and its products & services to Ohio Council provider organizations.

Affiliate members could include IT vendors, law firms, accounting firms, health insurance companies, pharmaceutical companies, business service/supply vendors, and consulting firms.

***Affiliate Membership does not indicate an endorsement by  
The Ohio Council of Behavioral Health & Family Services Providers***



## Aetna Better Health of Ohio

[www.aetnabetterhealth.com/ohio](http://www.aetnabetterhealth.com/ohio)

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We see you as our ally in providing high-quality health care services to our members in the Aetna Better Health of Ohio, a MyCare Ohio plan. We are a Medicare-Medicaid plan for dual-eligible members. As you strive to deliver the best care possible and to better understand Aetna Better Health, we hope you'll take advantage of all the resources we have to offer. We provide our members with access to important health care services and programs. We designed this to be convenient for our members and providers. Because Aetna Better Health of Ohio manages both Medicare and Medicaid coverage, our members only have to work with us. We take care of it all, including dental, vision and mental health benefits, and more. It also simplifies your office processes. Plus, we work to make it easy for you to care for our members and guide them down the path to better health.



## Afia Health, Inc.

[www.afiahealth.com](http://www.afiahealth.com)

Matt Hoffman, Managing Partner

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The team at Afia are behavioral health data experts. We work with behavioral health agencies across the country to optimize their clinical, financial, and operational functions through the use of technology.



## Anthem BCBS

[www.anthem.com](http://www.anthem.com)

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Managed Care Plan



## Behavioral Health Billing Solutions (BHBS)

[www.bhbillingsolutions.com](http://www.bhbillingsolutions.com)

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Micheline Steinmetz, Chief Operating Officer

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Behavioral Health Billing Solutions is an Ohio based consultation agency that offers various services:

- Evaluation of current billing processes and files with recommendations for outstanding AR collection and billing best practices
- EHR evaluation and recommendation and/or remediation of found issues related to billing processes
- Full or partial billing services - including monthly client eligibility checks, claim batching, reviewing and remediating denials/rejections, payment posting and financial reporting
- **NEW:** Provider credentialing and registration services

BHBS is also an official Affiliate Partner with Qualifacts, offering a tier on our fully functional, Ohio BH redesign, expert hosted CareLogic EHR structure.



## Cantana Health Solutions

<https://cantatahealth.com/>

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Cantata Health Solutions powers the best electronic health record and financial management software for hospitals, and behavioral health facilities. Whether your focus is to deliver better care or take control of your finances, Cantata is here to help you succeed and grow.



## CareSource

[www.caresource.com](http://www.caresource.com)

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CareSource is nationally recognized for leading the industry in providing member-centric health care coverage. The company's managed care business model was founded in 1989 and today CareSource is one of the nation's largest Medicaid managed care plans. Headquartered in Dayton, Ohio, the company has built a legacy of providing quality health care coverage for Medicaid consumers. In addition to Medicaid coverage, CareSource has a diverse offering of insurance plans on the Health Insurance Marketplace. The company also offers Medicare Advantage plans that help consumers close the gap of coverage as they age. CareSource serves more than 2 million members across six states supported by a growing workforce of 4,500.

At CareSource, our mission is one we take to heart. In fact, **we** call our mission our "heartbeat." It is the essence of our company and our unwavering dedication to it is a hallmark of our success.



## Clark, Schaefer, Hackett & Co.

[www.cshco.com](http://www.cshco.com)

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At CSH we believe better relationships produce better results, so we teach our professionals to deliver highly-valued client experiences. And it shows. We offer all the sophisticated services you expect from a top CPA and advisory firm — but it's our service style that sets us apart. While we help you stay compliant, manage risk and make smart decisions, we'll also respond promptly, deliver quality and truly care about your mission. More than 800 not-for-profits have counted on us to do just that. We call it results through remarkable relationships.

We are more than just compliance, quality assurance services bring credibility to the financial picture of your not-for-profit. We strengthen your organization by keeping operational improvements top-of-mind as we examine your financials, practices and policies. Our services include:

- Financial statement audits, reviews & compilations
- Employee benefit plan audit
- Internal audits
- Outsourced accounting

- Bookkeeping
- Payroll
- Reports on internal controls



## Coding Advantage

[www.codingadvantage.com](http://www.codingadvantage.com)

Sonda Kunzi, President/Owner

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Coding Advantage provides support to healthcare providers to help them understand the complex world of coding and billing. We partner with organizations to consult in operations, serve as a billing vendor, audit records for billing compliance, provide training and education and overall keep organizations compliant. Revenue integrity is an important part of the business of healthcare. We pay attention to the detail so that the healthcare provider can pay attention to delivering care. We support many types of specialties, however, have a unique expertise on behavioral health billing, coding, and AR recovery.



## Etactics

[www.etactics.com](http://www.etactics.com)

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Etactics is an Ohio based Clearinghouse located in Hudson Ohio and prepared to support our clients with all of the current and upcoming changes to Ohio Medicaid Behavioral Health Next Generation Administrative changes. We have over 85 Ohio BH clients utilizing our services across a variety of EHR/PM systems.

If you are concerned about your future flexibility based on these upcoming changes or just want a responsive Clearinghouse partner, you should consider Etactics as a workable option for your claims management and submissions in 2022. Etactics can help by providing the following services at very competitive rates and special discounts for Ohio Council members:

- Electronic claims submission and testing to Ohio Medicaid OMES and all approved Managed Care Entities (MCE), commercial/gov payers
- Claims Management and Clearinghouse services with standard CCI, LCD, NCD and custom payer edits to insure a high first pass clean claim rate.
- Claim Correction Portal to fix rejected claims from both Payers or the Clearinghouse. Insurance verification and Denial Management options also.
- Experienced, knowledgeable and friendly support staff based here in Ohio.

- Ability to work with all established BH EHR systems for a seamless submission of claims, insurance verification and remit management.



## Genoa Healthcare

[www.genoahealthcare.com](http://www.genoahealthcare.com)

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Genoa Healthcare is the largest provider of pharmacy, outpatient Telepsychiatry and medication management services dedicated to serving the needs of those in the behavioral health and addiction treatment communities and those with other complex, chronic health conditions.



## Healthcare Support Technologies

[www.webhstech.com](http://www.webhstech.com)

Geoff Lusty, President & CEO

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Healthcare Support Technologies has provided customized Revenue Cycle Management solutions to providers and organizations throughout the US since 1993. Specializing in Mental Health and FQHC/RCH billing, HST understands the unique payor complexities that must be met in order to be reimbursed properly. Our staff is proficient in a variety of software platforms, including NextGen EHR/PM. Knowing each client's needs are different, we tailor our solutions to provide a suite of services that will meet and exceed those individual needs. Please give us a call if your organization is having problems with low collection rates/high accounts receivable balances and we'll be happy to see if we can assist.



## Linden

[www.lindenhc.com](http://www.lindenhc.com)

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Linden partners with behavioral health and substance use disorder treatment providers to improve quality, efficiency, client and staff experience, and profitability. We can help you meet your goals with services like data extraction and analysis; assistance with reporting, incentive, and regulatory programs; EHR customization and optimization; quality measurement, reporting, and improvement; workflow and process optimization; implementing new programs, systems, and office processes; and more.

For users of compatible EHR and billing systems, we can create custom, live data dashboards derived from any information entered in these systems and displayed in helpful charts, graphs, or tables -- key financial performance indicators, clinical information for quality improvement and client tracking, internal use data (missing or incomplete documentation, no-shows, schedule analyses), etc. Easily access and understand your data for improved planning and decision-making.

Every relationship is customized to meet your unique needs; call or email to discuss how we can work together.



## McGohan Brabender

[www.mcgohanbrabender.com](http://www.mcgohanbrabender.com)

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McGohan Brabender is the largest independent employee benefits consulting firm in Ohio providing cost effective approaches to reducing your organization's healthcare costs.

Independent employee benefits consulting firm providing cost effective approaches to reducing your organization's healthcare costs. We also provide our clients with guidance on healthcare reform and provide first class service through our MB Advocates team assisting your employees with benefit questions and claims issues.





**MEDIC MANAGEMENT GROUP LLC**

## Medic Management Group, LLC

[www.medicmgmt.com](http://www.medicmgmt.com)

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Medic Management Group is a leader in providing business improvement solutions and support to physician practices and healthcare providers. We ensure that our clients' clinical business operates efficiently so they can focus on caring for their patients.

We deliver full MSO capabilities, best in class RCM results, a wide range of consulting and advisory services, and M&A support and guidance. We bring deep knowledge and experience to every engagement and assist clients ranging from small physician practices to complex, multibillion-dollar health systems.

Our unique customized solutions improve business outcomes, clinical effectiveness, practice quality and overall patient experience. We support each client engagement with seasoned healthcare industry professionals who have deep experience in executing and implementing our recommended solutions.

Medic Management has consistently been named one of Northeast Ohio's Top Workplaces.



## Molina Healthcare

[www.molinahealthcare.com](http://www.molinahealthcare.com)

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Molina Healthcare of Ohio has been providing government-funded health care since 2005. The Company serves members through Medicaid, Medicare, Medicare-Medicaid (Duals) and Health Insurance Exchange programs throughout Ohio. Through its locally operated health plans, Molina Healthcare, Inc., a FORTUNE 500 company, served approximately 4.8 million members as of September 30, 2021. For more information about Molina Healthcare of Ohio, visit

[MolinaHealthcare.com](http://MolinaHealthcare.com).

## Mutual of America

[www.mutualofamerica.com](http://www.mutualofamerica.com)

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Mutual of America has specialized in providing retirement products and related services to organizations and their employees, as well as individuals, for over 75 years. As a mutual company, we do not have stockholders and are not publicly traded. We operate solely for the benefit of our customers, managing the Company for their long-term interest, rather than for the short-term demands of stockholders. Since 1945, Mutual of America has remained committed to offering plan sponsors, plan participants, and individuals carefully selected, quality products and services at a competitive price and the personal attention they need to help build and preserve assets for a financially secure future. Integrity, prudence, and reliability are the values that have guided us since our inception and that continue to serve us and our customers well.



## Netsmart

### Netsmart

<https://www.ntst.com/>

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Netsmart provides innovative healthcare technology, including electronic health records (EHRs), health information exchange, data analytics, mobile clinical and consumer engagement solutions, for the behavioral health and social services communities.



## Next Level Technologies

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Next Level Technologies is an IT managed services company that supports businesses and non-profits throughout Ohio. We've been involved in the behavioral healthcare space for close to a decade, helping our clients utilize the cloud where optimal, foster in the use and adoption of new technologies such as telehealth/telepsychiatry and unified communications, as well as implementing sensible HIPAA compliance strategies in our clients organizations. We are committed to supporting those in the behavioral health space. Please call or email if you'd like to discuss how easy it will be to take your behavioral health practice to the next level.



## OneFifteen

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OneFifteen Recovery is a not-for-profit healthcare ecosystem dedicated to the full and sustained recovery of people living with substance use disorders and co-occurring psychiatric conditions. Through partnerships with local healthcare providers, our 4.5-acre campus in Dayton, Ohio, includes an outpatient clinic, crisis stabilization unit, two residential treatment programs, and an inpatient withdrawal management program, as well as activity rooms, fitness rooms, and outdoor green spaces with walking paths.



## OrionNet Systems

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OrionNet Systems' ThinkHealth Practice Management is intuitive, all inclusive, software designed for mental and behavioral healthcare, as well as substance abuse treatment, Health homes and Therapeutic Foster care marketplace. ThinkHealth is an EHR certified system that has been specifically tailored to meet the needs of agencies large and small. ThinkHealth is designed to provide seamless assistance to your organization, to improve billing accuracy and to increase the quality of care for your clients. Discover why clinicians across the country prefer using ThinkHealth every day to assist with their center's daily operations.



**Pivot Behavioral Health  
Consulting**

## Pivot Behavioral Health Consulting

[www.pivotbhc.com](http://www.pivotbhc.com)

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Keeping Your Behavioral Health Agency Relevant & Dynamic, Pivot BHC works as trusted consultants to support the needs of your agency. Whether you are looking for clinical assistance, quality assurance/quality improvement development and review, staff training or accreditation and certification support, we are here to help.



**Prime Management Services LLC**

## **Prime Management Services, LLC**

[Visit Prime Management Services Website](#)

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Provide grant and financial consulting services. Grant services include researching funding opportunities, writing grant application, reviewing applications, and getting organizations prepared for grant opportunities. Financial services include reviewing and modifying processes, identifying areas to increase revenue and decrease expenses, and ensuring key staff understand the financial health of their organization.

**qualifacts** + CREDIBLE

## **Qualifacts + Credible**

[www.qualifacts.com](http://www.qualifacts.com) and [www.credible.com](http://www.credible.com)

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Qualifacts + Credible is one of the most trusted strategic partners and technology providers of electronic health records (EHR) for behavioral health and human services organizations. Our EHR solutions help organizations focus on what matters most - client care - by optimizing efficiency and productivity regardless of care environment or internet access. Our single platform approach allows us to continually innovate and keep our clients ahead of the ever-changing regulatory landscape.



## **RSM US LLP**

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RSM is the leading provider of audit, tax and consulting services to the middle market. With over 11,000 employees across the U.S. and Canada and a global presence in 120 countries, our purpose is to deliver the power of being understood to our clients, colleagues and communities. As first-choice advisors, we are focused on developing leading professionals and innovative services to meet our clients' evolving needs in today's ever-changing business environment.



## **Streamline Healthcare Solutions**

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Since 2003, Streamline has focused exclusively on the Behavioral Health and Human Services market. We understand that organizations in this market need more than just another EHR vendor. We are a trusted partner in building innovative technology solutions that empower people to improve the quality of life for those in need.

SmartCare™ is a next generation Enterprise EHR platform for Behavioral Health and Human Services. Developed specifically for this market, its cloud-based, single-platform, and intelligent technology is unlike any other. With improved efficiency and effectiveness using SmartCare's personalized experience, spend less time on repetitive tasks and more time on your clients.



## Unified Health Alliance

[www.unifiedhealthalliance.com](http://www.unifiedhealthalliance.com)

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Unified Health Alliance (UHA) is an independent practice association designed for behavioral healthcare providers. In addition to offering payer contracting at a group level, UHA also plans to offer other services to its member providers.

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