Many behavioral health and family services providers want to implement electronic health records. Some have already finished and some have not even begun. There are many questions at all levels of EHR adoption and it takes a lot of time to thoroughly explore all the options.

In order to facilitate the adoption of electronic health records (EHR) in our state, The Ohio Council has created this up-to-date, organized directory of behavioral health EHR vendors interested in serving the Ohio market.

We intend for this directory to serve as an introduction to each vendor. This directory was prepared by Steve Duff, President and CEO of Ohio EHR Consultants (www.oehrc.com), a vendor-neutral EHR consulting firm. Neither Ohio EHR Consultants nor The Ohio Council makes any warranty or guarantee about the content of this directory. The information contained in this directory is entirely self-reported by vendors and has not been confirmed or vetted in any way by either Ohio EHR Consultants or The Ohio Council. Please be sure to conduct a thorough review of the vendor information contained in this directory prior to making any financial decisions related to EHR vendor selection.

The majority of the terms listed in this directory are straight-forward. However, there are a few shortened vendor attributes that are more precisely defined here.

- **Architecture** – Underlying technologies used to deliver software functionality to the end user.
- **MU Edition** – Current certification edition successfully tested and certified by the ONC Health IT Certification program.
- **MU Criteria** – Current number of certification criteria successfully tested and certified by the ONC Health IT Certification program.
- **Employee FTEs** – Number of employee full time equivalents (FTEs) living in the U.S.
- **BH Agencies** – Number of unique behavioral health (BH) agencies that are currently using vendor’s software.
- **BH Users** – Number of unique behavioral health (BH) users that are currently using vendor’s software.
- **Largest Agency** – Largest agency (number of users) currently using vendor’s software. Note: Does not necessarily have to be a behavioral health agency.
- **Smallest Agency** – Smallest agency (number of users) currently using vendor’s software. Note: Does not necessarily have to be a behavioral health agency.

If you are aware of any information that is incomplete or incorrect, please notify Brenda Cornett at The Ohio Council at cornett@theohiocouncil.org or (614) 228-0747 so that we can keep track of those changes and updates for the next edition.

We hope that you will find this directory helpful in the pursuit of EHR adoption for your agency and we wish you continued success in your EHR implementation efforts.

Sincerely,

The Ohio Council Of Behavioral Health & Family Services Providers
January 2017

www.theohiocouncil.org
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Product Name</th>
<th>Website</th>
<th>Founded</th>
<th>Revenue</th>
<th>Meaningful Use</th>
<th>National</th>
<th>Ohio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accumedic</td>
<td>AccuMed EHR</td>
<td><a href="http://www.accumedic.com">www.accumedic.com</a></td>
<td>1977</td>
<td>NA</td>
<td>Y Y</td>
<td>31 327  3100 240 5 0 1 80 80 80</td>
<td></td>
</tr>
<tr>
<td>Askses Development Group</td>
<td>PsychConsult</td>
<td><a href="http://www.askses.com">www.askses.com</a></td>
<td>1993</td>
<td>NA</td>
<td>Y Y</td>
<td>74 100 20000 3000 5 0 2 119 113 6</td>
<td></td>
</tr>
<tr>
<td>Celerity LLC</td>
<td>CAM</td>
<td><a href="http://www.celerityllc.net">www.celerityllc.net</a></td>
<td>2005</td>
<td>NA</td>
<td>Y Y N Y N N NA</td>
<td>0 0 25 5000 160 250 5 0 3 30 15 5</td>
<td></td>
</tr>
<tr>
<td>Cerner</td>
<td>Cerner Millennium EHR</td>
<td><a href="http://www.cerner.com">www.cerner.com</a></td>
<td>1979</td>
<td>4.5B</td>
<td>Y Y Y Y Y N</td>
<td>18710 209 1910603 37911 1 81 9 30 3861 71</td>
<td></td>
</tr>
<tr>
<td>Core Solutions, Inc.</td>
<td>Cx360</td>
<td><a href="http://www.coresolutionssinc.com">www.coresolutionssinc.com</a></td>
<td>1999</td>
<td>NA</td>
<td>Y N N Y Y</td>
<td>29 50 20000 2500 30 1 5 1000 200 35</td>
<td></td>
</tr>
<tr>
<td>Credible Behavioral Health Software</td>
<td>Credible</td>
<td><a href="http://www.credibleinc.com">www.credibleinc.com</a></td>
<td>2000</td>
<td>NA</td>
<td>Y N N Y Y</td>
<td>41 15 150 320 60000 2500 10 0 15 5000 750 40</td>
<td></td>
</tr>
<tr>
<td>Foothold Technology</td>
<td>AWARDS</td>
<td><a href="http://www.footholdtechnology.com">www.footholdtechnology.com</a></td>
<td>2000</td>
<td>NA</td>
<td>Y N N N Y</td>
<td>41 9 66 900 50000 1200 8 0 9 1000 150 50</td>
<td></td>
</tr>
<tr>
<td>Hinext LLC</td>
<td>TREAT</td>
<td><a href="http://www.treatehr.com">www.treatehr.com</a></td>
<td>1997</td>
<td>10M</td>
<td>Y Y N N Y</td>
<td>20 500 100 10 0 0 0 0 100 200 35</td>
<td></td>
</tr>
<tr>
<td>Netsmart</td>
<td>myAvatar</td>
<td><a href="http://www.ntst.com">www.ntst.com</a></td>
<td>1968</td>
<td>10M</td>
<td>Y Y Y Y Y</td>
<td>10 1200 600 NA 10000 4 99 75 7000 2400 5</td>
<td></td>
</tr>
<tr>
<td>Procomp Software</td>
<td>CATT</td>
<td><a href="http://www.procompsoftware.com">www.procompsoftware.com</a></td>
<td>1983</td>
<td>NA</td>
<td>Y Y N N</td>
<td>42 9 30 3600 1000 15 9 30 3600 1000 15</td>
<td></td>
</tr>
<tr>
<td>Qualifacts Systems, Inc.</td>
<td>Qualifacts</td>
<td><a href="http://www.qualifacts.com">www.qualifacts.com</a></td>
<td>2000</td>
<td>NA</td>
<td>Y N N Y N</td>
<td>42 11 NA NA NA NA NA NA NA NA NA</td>
<td></td>
</tr>
<tr>
<td>SMART Management, Inc.</td>
<td>SMART Software</td>
<td><a href="http://www.smartmgmt.com">www.smartmgmt.com</a></td>
<td>1989</td>
<td>NA</td>
<td>N Y N N N</td>
<td>NA 50 5 175 400 5 0 0 0 0 0 0</td>
<td></td>
</tr>
<tr>
<td>Streamline Healthcare Solutions</td>
<td>SmartCare</td>
<td><a href="http://www.streamlinehealthcare.com">www.streamlinehealthcare.com</a></td>
<td>2003</td>
<td>12M</td>
<td>Y Y Y Y Y</td>
<td>43 26 100 49 20231 1500 100 0 3 1000 600 100</td>
<td></td>
</tr>
</tbody>
</table>

**Definition of Terms**

Architecture – Underlying technologies used to deliver software functionality to the end user.

MU Edition – Current certification edition successfully tested and certified by the ONC Health IT Certification program.

MU Criteria – Current number of Clinical Quality Measures (CQMs) successfully tested and certified by the ONC Health IT Certification program.

Employee FTEs – Number of employee full time equivalents (FTEs) currently using vendor’s software.

BH Agencies – Number of unique behavioral health (BH) agencies that are currently using vendor’s software.

BH Users – Number of unique behavioral health (BH) users that are currently using vendor’s software.

Largest Agency – Largest agency (number of users) currently using vendor’s software.

Smallest Agency – Smallest agency (number of users) currently using vendor’s software.
Accumedic
11 Grace Avenue, Suite 401
Great Neck, NY 10021
(800) 765-9300
www.accumedic.com

Ohio Contact
John Teubner
(800) 765-9300
johnt@accumedic.com

Company Description
Since 1977 Accumedic has been dedicated to providing intelligent workflow management solutions for behavioral healthcare. Our adaptable, web-based, AccuMed EHR provides agencies with the ability to effectively manage all of their programs and integrate every aspect of their clinical documentation and revenue cycles within a single intelligent solution. To learn more about how we can help simplify your workflow and improve the overall quality of care and outcomes go to www.accumedic.com.

Product Description and Key Features
AccuMed is created for organizations in the behavioral health community, private and non-profit, Substance Abuse Centers, Community Health Centers and Residential Rehab Facilities who work at maximum capacity and want to make an impact on productivity, while minimizing costs. Our AccuMed Electronic Medical Records (ONC Stage 2 Certified) system addresses the complexities you encounter in your financial and clinical program management. With enterprise class performance in these key areas, you can focus on your mission of improving quality treatment for your consumers with the help of our Behavioral Health EHR Practice Management Software.

What Makes Us Different From Other Vendors
Our EMR is easy-to-use, individual users can customize their home page (Dashboard) to their unique requirements. They can get messages, alerts and reminders (tasks) while managing their case load and being connected to the enterprise scheduler. Upon completion of the session note, (Intake, Treatment Plan, Progress Note, etc.), AccuMed captures the session information and appointment status for compliance and accurate and timely billing.

Key Facts
- Founded: 1977
- Revenue: NA

Architecture
- ASP/SaaS, Client/Server, Terminal, Mobile App, Responsive Web Design

Meaningful Use
- Certification Edition: 2014
- Certification Criteria: 41
- Clinical Quality Measures: 9

Stage 3:
Accumedic has designed an internal design plan to meet the Stage 3 Requirements. We have already implemented many of the data element required for Stage 3, identified any gaps, and look forward to testing summer 2017

National
- Employee FTEs: 31
- BH Agencies: 327
- BH Users: 3,100
- Largest Agency: 240
- Smallest Agency: 5

Ohio
- Employee FTEs: 0
- BH Agencies: 1
- BH Users: 80
- Largest Agency: 80
- Smallest Agency: 80

Behavioral Health Redesign / Medicaid Carve-In
Accumedic has retained a well known consultant to advise our technical team on the best way to meet the redesign / Medicaid Carve-in plan.

Customers Willing To Talk About Us
- Lisa German, CFO, Northeastern MH Center, lisagerman@nemhc.org, (605) 225-1010 x105
- Michael Upston, Executive Director, Samuel Field, mupston@sfy.org, (718) 225-6750 x250
- Marie Guyen, Clinical Director, Association To Benefit Children, mnguyen@a-b-c.org, (212) 845-3863
Askesis Development Group
339 Sixth Ave, Suite 1100
Pittsburgh, PA 15222
(877) 275-2341
www.askesis.com

Ohio Contact
Janet Volkman, Sales Manager
(412) 803-2063
volkmanjs@askesis.com

Company Description
Askesis Development Group provides state-of-the-art software solutions for service delivery and business management excellence in health and human service organizations. A leader in strategy and innovation, Askesis has been focused on behavioral health, addiction treatment and the social services industry for 23 years. Our flagship solution, PsychConsult, is a fully integrated EHR and is currently used by 100 organizations in 26 states. Askesis is majority-owned by UPMC, a $14 billion healthcare corporation.

Product Description and Key Features
PsychConsult is a fully integrated Practice Management and Electronic Health Record application that offers functionality from initial call and intake tracking, through scheduling, charge capture, billing, and accounts receivable to reporting and tracking as well as sophisticated clinical functionality.

Key Features and Functionality Include:
- **Encounter Navigator** – a patient-centered approach for documenting psychiatric and primary care services.
- **EDI Connect** – a complete solution for seamless integration with 3rd party systems.
- **ePrescribe** – fully integrated within PsychConsult, is SureScripts Certified and is a qualified solution for MIPAA electronic prescribing incentives.
- **PsychConsult Patient Portal** – promotes consumer engagement while streamlining communications between organizations and the individuals served.
- **Bed & Census Management** – manages admissions, beds and discharges for Residential, Partial and Day Treatment programs.
- **Chart Viewer and Generator** – a tool that provides quick access to crucial information without navigating throughout the application and generates PDFs of electronic health records.

What Makes Us Different From Other Vendors
The stability of any software company is an important factor that should be considered during your evaluation process. Our majority owner, UPMC, is $14 billion organization with over 60,000 employees, uses PsychConsult within the health system's ambulatory programs as well as in its managed care organization, Community Care. This relationship provides stability and provides uniquely broad access to health care leaders in all components of behavioral health.

Customers Willing To Talk About Us
- References will be made available upon request.

Key Facts
Founded: 1993
Revenue: NA

Architecture
ASP/SaaS, Client/Server, Terminal, Responsive Web Design

Meaningful Use
Certification Edition: 2014
Certification Criteria: 50
Clinical Quality Measures: 9

Stage 3: Askesis has begun the development process for Stage 3 certification and anticipate being certified mid year 2017.

National
Employee FTEs: 74
BH Agencies: 100
BH Users: 20,000+
Largest Agency: 3,000+
Smallest Agency: 5

Ohio
Employee FTEs: 0
BH Agencies: 2
BH Users: 119
Largest Agency: 113
Smallest Agency: 6

Behavioral Health Redesign / Medicaid Carve-In
PsychConsult's existing functionality supports the Ohio BH redesign.
Celerity LLC
1530 Military Road
Kenmore, NY 14217
(888) 461-0226
www.celerityllc.net

Ohio Contact
David Michael, VP Sales
(888) 461-0226 x115
dmichael@celerityllc.net

Company Description
Celerity was founded in 2005 by Peter Labaki our President & CEO, as a way to give back. Peter has built Celerity with the mindset that we are partners with our clients in the treatment process. We currently have over 160 partners in 26 states with more than 5,000 daily users and we continue to expand nationally. We work with a full spectrum of clients including private for-profit and not-for-profit providers with multiple levels of care. We specialize in Behavioral Health applications for treatment providers.

Product Description and Key Features
Our solution, CAM, is fully-integrated and fully-customizable and tracks everything from first point-of-contact with a patient through discharge. There is a scheduler attached as well as several options for billing, including full Billing Services. CAM was designed specifically for behavioral health providers with a focus on reducing time spent on paperwork and helping treatment providers maintain compliance more efficiently. CAM includes State Specific compliant features, ASAM Criteria, Strengths Based Goal Achievement Practices and fully integrated Billing with electronic filing and remittance. CAM also prides itself on Industry leading tools such as Electronic Client Signature, E-prescribing, Unlimited Custom Reports, Lab Integration, Clinician Dashboard and more!

What Makes Us Different From Other Vendors
Our mission is to help treatment providers save more lives. CAM was designed by clinicians, for clinicians, to help them be more efficient and more effective at helping the people who come to them for help.

Key Facts
Founded: 2005
Revenue: NA

Architecture
ASP/SaaS, Terminal

Meaningful Use
Certification Edition: NA
Certification Criteria: 0
Clinical Quality Measures: 0

Stage 3: NA

National
Employee FTEs: 25
BH Agencies: 160
BH Users: 5,000
Largest Agency: 250
Smallest Agency: 5

Ohio
Employee FTEs: 0
BH Agencies: 3
BH Users: 30
Largest Agency: 15
Smallest Agency: 5

Behavioral Health Redesign / Medicaid Carve-In
We work with our clients to ensure they are in compliance with all state, regulatory, and certification agencies. We have successfully handled these types of changes in many other states and will continue to do so.

Customers Willing To Talk About Us
• Vince Mercuri, The Open Door, vmercuri@theopendoor.org, (724) 388-7991
• Stephanie Bayer, New Choices Recovery Center, sbayer@newchoicesrecovery.org, (518) 346-4436
• Ajia Cave, HPA/Livewell, amcave211@gmail.com, (518) 495-7359
Cerner
2800 Rockcreek Parkway
North Kansas City, MO 64117
(816) 221-1024
www.cerner.com

Ohio Contact
Dan Schmidt
(816) 309-5239
dan.schmidt@cerner.com

Company Description
In the summer of 1979, three young men sought out to start a software company. Today, Cerner is made up of more than 22,000 knowledgeable associates, including our three founders who are still active in the company. With health IT at our core, we employ thousands of the world’s most talented software engineers, developers and clinicians to ensure the solutions we create for our clients are consistently state of the art. Cerner lives at the intersection of health care — a complex social system dedicated to an even more complex biologic system — and IT — the fastest-moving part of our world. It is at this intersection, full of opportunity, that we are transforming health care.

Product Description and Key Features
To better support a comprehensive approach to holistic care delivery, Cerner offers solutions for use with the Cerner Millennium EHR. With integrated care for behavioral health, organizations can use these solutions to optimize care delivery and population health management: Remote hosting, Software as a service, Device connectivity, Point-of-care documentation, Mobility, Security and administration, Patient Portal, Operational reporting, Analytics and reporting, Laboratory integrations, and Outpatient pharmacy.

What Makes Us Different From Other Vendors
At Cerner, we work every day to improve health care delivery and the health of communities. In order to achieve this, we must support care across the continuum, including acute, primary care, behavioral health, long-term care, home health and rehabilitation settings. As the industry shifts toward value-based care with emphasis on population health, we are dedicated to developing solutions to support care providers who deliver comprehensive care across a variety of disciplines and venues. Behavioral health providers are unique, which makes using a traditional EHR challenging. Our strategy to support integrated care begins with the power of our EHR. Built upon the Cerner Millennium® platform, our EHR is designed to fulfill the clinical and revenue cycle needs of medical, behavioral health, long-term care, home health and rehabilitation providers. To that end, we are investing heavily to develop the capabilities behavioral health care organizations need on this platform. Cerner is also engaging in leading innovation to propel the industry by embedding intelligence into our solutions. Advancements include clinical practice guidelines, care processes and instruments – designed to boost risk identification and prediction, improve care and promote positive patient outcomes.

Customers Willing To Talk About Us
• References are available upon request. Please send request to integratedhealth@cerner.com.
Core Solutions, Inc.
620 Freedom Business Center Dr.
Suite 115
King of Prussia, PA 19406
(610) 687-6080
www.coresolutionsinc.com

Ohio Contact
Mario Bienvenue
(614) 468-1945
mbienvenue@coresolutionsinc.com

Company Description
Core Solutions is the progressive leader in transforming the health and human services experience for behavioral health providers, consumers and state agencies. Core’s 2nd generation, integrated EHR platform, Cx360, offers advanced population health and information management to achieve improved outcomes and relationships between providers, consumers and payers. Cx360’s consumer-centric platform simplifies the end-to-end HHS experience, delivers integrated care coordination, improves consumer engagement and streamlines the reimbursement processes.

Product Description and Key Features
Our single web based, integrated EHR technology platform, Cx360, enables provider organizations to streamline: provider front office management, provider clinical and medical management, provider revenue lifecycle management, and client engagement and communication.

What Makes Us Different From Other Vendors
As the newest HHS/BH focused EHR available, we offer a completely integrated and state-of-the-art enterprise EHR technology solution that provides ‘out of the box’ big company functionalities and a platform that enables your organization to meet changing requirements as the future of HIT and care delivery mandates evolve.

Key Facts
Founded: 1999
Revenue: Private

Architecture
SaaS, Mobile App, Responsive Web Design

Meaningful Use
Certification Edition: 2014
Certification Criteria: 41
Clinical Quality Measures: 9
Stage 3: Core is planning to certify for Stage 3 MU in the fourth quarter of 2017.

National
Employee FTEs: 29
BH Agencies: 50+
BH Users: 20,000
Largest Agency: 2,500
Smallest Agency: 30

Ohio
Employee FTEs: 1
BH Agencies: 5
BH Users: 1,000
Largest Agency: 200
Smallest Agency: 35

Behavioral Health Redesign / Medicaid Carve-In
Core is aware of the upcoming changes to the OH BH MA redesign with go live 7/1/17. Core has reviewed initial spec and is awaiting the final spec expected Feb 2017. Core is planning out an aggressive engagement to meet the deadline.

Customers Willing To Talk About Us
• References will be made available upon request.
Credible Behavioral Health Software
1 Choice Hotels Circle, 11th Floor
Rockville, MD 20850
(301) 652-9500
www.credibleinc.com

Ohio Contact
Michael Johnson, Senior Account Executive
(301) 652-9500 x7575
michael.johnson@credibleinc.com

Company Description
Credible is committed to improving the quality of care and lives in behavioral health for clients, families, providers, and management. A market leader in Behavioral Health Enterprise Software, Credible has partnered with over 300 Partner Agencies in 27 states and the District of Columbia. We provide secure, proven, easy to use software for clinic, community, residential, and mobile care providers.

Product Description and Key Features
Credible provides Behavioral Healthcare Enterprise software to the growing US Behavioral Health (Mental Health and Substance Abuse) market. A leading SaaS vendor, Credible’s Behavioral Health Electronic Health Record (EHR) is HIPAA compliant, Meaningful Use Stage II certified, and processing over $3,000,000,000 in Medicaid, Medicare, and Insurance claims. Credible’s currently functionality includes fully integrated clinical, scheduling, employee management, treatment planning, security, ePrescribing, elabs, inpatient, mobile, reporting, and billing modules. Marketing as secure, proven, easy to use software for clinic, community, residential, and mobile care providers, Credible leads the industry in innovation and customer service.

What Makes Us Different From Other Vendors
Credible believes that all of our Partners should benefit from the latest innovations, best practices, and customer service that exist in the industry, without additional out-of-pocket cost.

• Secure – 100% web-based; best in breed managed hosting platform
• Proven – Over 16 years of Behavioral Health focus and experience
• Easy to Use – Intuitive interface for role specific functionality
• Industry Leading Mobile Application – online and offline modes
• Robust & Configurable Reporting Capabilities
• State Reporting Compliance Provided
• Implement in 4 months or less

Customers Willing To Talk About Us
• References will be made available upon request.
Foothold Technology
36 East 12th Street, 5th Floor
New York, NY 10003
(212) 780-1450
www.footholdtechnology.com

Ohio Contact
Nick Scharlatt, Co-Founder
(212) 780-1450 x8003
nick@footholdtechnology.com

Company Description
Foothold is a New York City-based software company that has been providing electronic medical record software for human service providers for more than 16 years. Our proven "commercial off-the-shelf" software application, called AWARDS, is delivered as Software as a Service (SaaS), which is as secure as online banking and is 100% HIPAA compliant. AWARDS is presently in use at over 900 provider agencies in 26 states, Guam, and Puerto Rico, which range from $1 million agencies to multi-billion dollar states.

Product Description and Key Features
AWARDS manages the flow of information between a social service agency and the people it serves on one side, and between a social service agency and its funders and oversight agencies on the other side. AWARDS is intuitive and able to serve the needs of the case manager or line staff worker, as well as the top-level executive and administrative teams. AWARDS tracks everything from intake to discharge including demographics, progress notes, and service plans, all the way through billing. There are many functions that help support the agency operations as well, including HR, facilities maintenance, and ticklers and reminders.

What Makes Us Different From Other Vendors
Foothold Technology was established with the mission of helping people help people. We believe that the services our customers are providing are making a difference in our communities and in our country, and we have made it our priority to continually enhance the AWARDS system in ways that allow our customers to work more efficiently, and productively. We know that the most sophisticated technology is useless, or at best limited, without the dedicated support of professionals who create solutions that enable the system’s users to do their jobs more effectively. Foothold Technology offers each customer a dedicated Implementation Consultant and Senior Project Manager who are seasoned in the industry, and committed to understanding our agencies’ processes and priorities. We make sure our customers are getting the most benefit out of the AWARDS system, and offer training and ongoing support for the life of each customer’s contract with Foothold Technology. We believe this level of customer support and attention makes us stand out boldly against our competitors.

Key Facts
- Founded: 2000
- Revenue: Private

Architecture
- ASP/SaaS, Responsive Web Design

Meaningful Use
- Certification Edition: 2014
- Certification Criteria: 41 Clinical Quality Measures: 9

Stage 3: Foothold plans to complete our 2015 Edition certification in 2017, which will provide the tools to enable Eligible Providers using AWARDS to complete the Stage 3 objectives.

National
- Employee FTEs: 66
- BH Agencies: 900+
- BH Users: 50,000+
- Largest Agency: 1,200
- Smallest Agency: 8

Ohio
- Employee FTEs: 0
- BH Agencies: 9
- BH Users: 1,000
- Largest Agency: 150
- Smallest Agency: 50

Behavioral Health Redesign / Medicaid Carve-In
We’ve been through many Redesign projects, and work with our clients and state government entities to ensure AWARDS is up-to-date with all regulations. We intend to be compliant with all OH Redesign elements on required dates in 2017.

Customers Willing To Talk About Us
- Rick Karges, Executive Director, Hopewell, rkarges@hopewell.cc, (440) 693-4074 x105
- Ed Carpenter, Mended Reeds Mental Health, Inc., ecarpenter@mendedreeds.org, (740) 532-6220
- Karla Rinto, CEO, Executive Director, Advocacy and Protective Services, Inc. (APSI), krinto@apsiohio.org, 614-262-3800 x216
HInext LLC
2 Research Place, Suite 300
Rockville, MD, 20850
(855) 699-0123
www.treatehr.com

Ohio Contact
Peggy Lucas, Director of Sales and Marketing
(855) 699-0123 x224
peggy.lucas@hinext.com

Company Description
HInext is a healthcare IT vendor of product development, consulting, and services. Our goal is to facilitate improvement in care through integrated IT services across the continuum of care.

Product Description and Key Features
TREAT is a web-based EHR and care coordination platform designed for behavioral health providers. TREAT's intelligent design and integrated clinical documentation creates a living document centered on patient outcomes. With a robust practice management system and an easy-to-use design, TREAT provides the utilities you need to achieve improved patient care. TREAT uses an agnostic operating environment and database system.

What Makes Us Different From Other Vendors
- Extensive suite of assessment tools: including peer-reviewed standardized tools and custom developed tools.
- Multi-sector implementations: from stand-alone behavioral health centers to hospitals, long term care facilities and retirement homes.
- Reporting: TREAT’s state-of-the-art reporting suite makes accessing the data you need as easy as a click of the mouse.
- Enhanced Security: TREAT offers the most comprehensive security, lockbox, and auditing features on the market today.
- Metabolic Health Monitor Tool: TREAT’s award-winning Metabolic Health Monitor is one of the only tools on the market to track metabolic indicators within a behavioral health setting. Metabolic syndrome is a leading cause of death for patients taking second generation anti-psychotic medication. The tool allows clinicians to identify and treat metabolic health issues before they become life threatening.

Key Facts
- Founded: 1997
- Revenue: $10M+

Architecture
- ASP/SaaS, Client/Server, Responsive Web Design

Meaningful Use
- Certification Edition: 2014
- Certification Criteria: 15
- Clinical Quality Measures: 0

Stage 3: We have plans to continue with the ONC Health IT Stage 3 certification.

National
- Employee FTEs: 3*
- BH Agencies: 20
- BH Users: 500
- Largest Agency: 100+
- Smallest Agency: 10
* HINext is a Canadian Company

Ohio
- Employee FTEs: 0
- BH Agencies: 0
- BH Users: 0
- Largest Agency: 0
- Smallest Agency: 0

Behavioral Health Redesign / Medicaid Carve-In
We plan to support the specification in future software iterations.

Sample Screenshot

Customers Willing To Talk About Us
- Due to customer confidentiality, we are unable to provide customer referrals.
Netsmart
5455 Rings Rd., Suite 350
Dublin, OH 43017
(800) 472-5509
www.ntst.com

Ohio Contact
Kristian Holmberg
(734) 944-3000
kholmberg@ntst.com

Company Description
Netsmart is healthcare's largest human services and integrated care technology provider. Netsmart technology platforms and expertise are integral to the delivery of outcomes-based services and care to more than 25 million persons nationwide.

Netsmart serves more than 500,000 users in more than 24,000 organizations across all 50 states. Netsmart client communities include behavioral health; addiction treatment; intellectual and developmental disabilities; child and family services; public health; home health, hospice and palliative care and private duty; long-term care and vital records.

Our Dublin, Ohio office includes developers, client support and several staff dedicated specifically to assuring that our software meets state-specific billing and reporting requirements. Our Ohio user groups provide opportunities for our clients to network with peers, exchange ideas, discuss industry issues, and provide us with user-focused ideas for enhancements to our solutions.

Product Description and Key Features
myAvatar is an ONC-certified electronic health record (EHR) solution specifically designed for organizations that provide behavioral healthcare and addiction treatment in community-based, residential and inpatient programs. It offers a robust set of features that support roles throughout the organization, from front desk staff and clinicians to billing administrators and executive management. myAvatar offers a recovery-focused suite of solutions that leverages real-time analytics and clinical decision support to drive decision-making and support value-based payment models.

What Makes Us Different From Other Vendors
Netsmart’s CareFabric® equips providers with a framework of clinical and business solutions for integrated, coordinated delivery of services. In addition to the core EHR, the CareFabric includes interoperability/integration capabilities for simplified referrals and authorized health data exchange for continuity of care; data analytics with configurable clinical and management KPI dashboards; population and community health management tools; role-based mobile apps that sync real time with EHR workflows; a Web-based interactive portal; revenue cycle management; and other solutions and services to support integrated, “whole-person” care.

Customers Willing To Talk About Us
- Available upon request. Please contact Kristen Pflumm, e-mail kpflumm@ntst.com or phone (913) 272-2179.
NextGen Healthcare Information Systems, LLC.
795 Horsham Road
Horsham, PA 19044
(215) 657-7010
www.nextgen.com

Ohio Contact
Jeff Waldron, Sales Executive
(614) 323-7405
jwaldron@nextgen.com

Company Description
NextGen Healthcare provides EHR, financial, and HIE solutions for hospitals, health systems, physician practices, and other healthcare organizations.

Product Description and Key Features
NextGen EHR is an innovative, award-winning electronic health records solution designed with exclusive functionality to help customers of all specialties and sizes improve quality of care, reduce risk, cut costs and increase revenue.

What Makes Us Different From Other Vendors
Our comprehensive Behavioral Health EHR knowledge base, intuitive content, and workflow tools can help you improve care, streamline data access, and ease reporting.

- BH-specific content to chart individual action plans (IAPs) and create master treatment plans
- Built-in protocols for disease assessment and drug treatment to better manage care
- HPI templates for depression, ADH, group therapy, and more
- Access all your data with the built-in, user-friendly ad hoc reporting tool

With NextGen solutions, you can develop a comprehensive master treatment plan and manage multiple IAPs that can lead to better care. Use rich, built-in functionality to proactively categorize, monitor, and treat clients. Gain continuity of care through seamless integration of psychiatric history, primary care, lab orders, medications, and more.

Our commitment to behavioral health (BH) includes specialized services, training, expertise, and experience. We guide your implementation using BH-specific training tools — and a wide variety of additional support services are available to help you maximize your technology investment.

Key Facts
Founded: 1994
Revenue: $490M

Architecture
ASP/SaaS, Client/Server, Terminal, Mobile App, Responsive Web Design

Meaningful Use
Certification Edition: 2014
Certification Criteria: 43
Clinical Quality Measures: 64

Stage 3: NextGen Healthcare is dedicated to providing the applications, tools and training necessary for our customers to achieve all mandated industry certifications.

National
Employee FTEs: 2,700
BH Agencies: 420
BH Users: 4,000+
Largest Agency: 5,000
Smallest Agency: 1

Ohio
Employee FTEs: 2
BH Agencies: 15
BH Users: 800
Largest Agency: 2,000
Smallest Agency: 2

Behavioral Health Redesign / Medicaid Carve-In
NextGen met with our OH user base to ensure our development efforts would meet their needs. Release is currently scheduled for Spring 2017.

Customers Willing To Talk About Us
- Jennifer McIntosh, Director of Heartland East, Mental Health and Recovery Services Board of Stark County, mcintosh@starkmhrsb.org, (330) 430-3960
- Steve Atwood, CFO, Southeast, Inc., atwoods@southeastinc.com, (614) 225-0980
- Jeff Lowrance, CEO, Ohio Shared Information Services, jeff.lowrance@osisonline.net, (513) 677-5600 x1074
ProComp Software
555 Cincinnati Batavia Pike
Cincinnati, OH 45244
(513) 685-5245
www.procompsoftware.com

Ohio Contact
Cheri Rodman
(513) 685-5245
crodman@procompsoftware.com

Company Description
ProComp Software has been automating behavioral health agencies and large private practices for over 30 years. CATT (Clinical Assessment Tracking and Triage) was released in 1998. It has evolved over the years with the expertise of those who use it: our customers. Our dedicated staff continuously learn and adjust with the industry’s ever changing demands. We strive to improve our products and services enabling our customers to provide the best possible care with the least amount of obstacles. We are not just a vendor, but a partner to help you manage your EHR technology.

Product Description and Key Features
The most recent addition to our CATT family of products, CATT 365, gives agencies all of the powerful and comprehensive tools that CATT is known for in a completely hosted, cloud-based delivery. We feel that being able to deliver the power and flexibility of CATT from a cloud environment will offer many agencies the deployment options they demand.

What Makes Us Different From Other Vendors
With each clinical development and regulatory change ProComp has been out front and first in delivering the most efficient and cost effective solutions. We are not just a vendor but a partner to help manage your EHR technology and provide personalized face to face service to our customers to ensure their voices are both heard and understood.

Key Facts
- Founded: 1983
- Revenue: NA

Architectures
- ASP/SaaS, Client/Server, Terminal

Meaningful Use
- Certification Edition: 2014
- Certification Criteria: 42
- Clinical Quality Measures: 9

Stage 3: We are in the process of evaluation and planning. CATT has held a Meaningful Use full ambulatory certification under both Stage 1 and Stage 2 and we anticipate continuing to adopt certification moving forward.

National
- Employee FTEs: 9
- BH Agencies: 30
- BH Users: 3,600
- Largest Agency: 1,000
- Smallest Agency: 15

Ohio
- Employee FTEs: 9
- BH Agencies: 30
- BH Users: 3,600
- Largest Agency: 1,000
- Smallest Agency: 15

Behavioral Health Redesign / Medicaid Carve-In
As an Ohio based vendor, we are preparing a very state specific set of tools to allow optimal flexibility and ease of integration both in the clinical and financial aspects that Medicaid Redesign entails.

Customers Willing To Talk About Us
- Todd Gordon, CAO, The Village Network, tgordon@thevillagenetwork.com, (330) 202-3805
- Sandy Lock, COO, Child Focus, sllock@child-focus.org, (513) 688-8135
- Randy Allman, CEO, Butler Behavioral Health, rallman@bbhs.org, (513) 881-7189
Qualifacts Systems, Inc.  
200 2nd Avenue South  
Nashville, TN 37201  
(866) 386-6755  
www.qualifacts.com

Ohio Contact  
Dana Matlak-Koetz, Senior Account Executive  
(614) 394-2266  
dana.matlak@qualifacts.com

**Company Description**  
Qualifacts® is one of the most trusted technology providers of Electronic Health Records (EHR) for Behavioral Health providers. Qualifacts’ EHR technology and services simplify the increasing complexities facing behavioral health providers, enabling them to quickly adapt to the accelerating pace of change. As a strategic partner, Qualifacts helps its customers focus on what is most important – client care – by optimizing efficiency and productivity while also keeping them ahead of the ever-changing regulatory landscape to maximize reimbursements.

Our product strategy marries a proven, fully functional, easy to use EHR that enables you to manage your business efficiently today with an innovative product strategy that helps you meet the challenges and opportunities of Behavioral Health. Executing our strategy combined with our tech leaders, industry subject matter experts and development resources, is helping to ensure long term stability and success for our customers’ businesses.

**Product Description and Key Features**  
CareLogic® is a single, integrated EHR solution for managing information across the entire organization. With CareLogic, organizations streamline business processes, ensuring real-time data automatically flows between the electronic client record, billing engine, quality improvement, reporting and administrative dashboards. Intuitive, flexible front desk tools match the natural in take workflow. Integrated reporting provides executives a quick assessment of the organization’s financial, operational and clinical health. CareLogic also keeps you current with regulatory and legislative initiatives impacting Behavioral Health and positions your organization with the information and infrastructure to capitalize on new opportunities and drive quality and performance.

**What Makes Us Different From Other Vendors**  
- 17+ years of experience serving Behavioral Health organizations.  
- One national platform developed around a core set of easy to use, user specified workflows designed for efficiency and compliance.  
- Proven best-in-class implementation methodology.  
- Large client network with robust Ohio-specific and national user groups.  
- Industry leading outcomes and quality management capability seamlessly built into the clinical workflow.  
- Exceptional customer service with 50+ experts serving you.  
- Unmatched product strategy and roadmap delivers ongoing value.  
- Executive level commitment to your success.

**Customers Willing To Talk About Us**  
- Available by request, please contact Dana Matlak-Koetz, our Ohio Contact.

**Key Facts**  
- Founded: 2000  
- Revenue: Private  
- Architecture: ASP/SaaS, Mobile App

**Meaningful Use**  
- Certification Edition: 2014  
- Certification Criteria: 42  
- Clinical Quality Measures: 11

**Stage 3:** ONC Ambulatory CEHRT for Eligible Professionals certification complete 12/1/2017. This includes 44 criteria and 19 CQMs that cover all 6 Meaningful Use Domains for behavioral health and integrated care use.

**National**  
- Employee FTEs: NA*  
- BH Agencies: NA*  
- BH Users: NA*  
- Largest Agency: NA*  
- Smallest Agency: NA*  
- *Available by request  

**Ohio**  
- Employee FTEs: NA*  
- BH Agencies: NA*  
- BH Users: NA*  
- Largest Agency: NA*  
- Smallest Agency: NA*  
- *Available by request

**Behavioral Health Redesign / Medicaid Carve-In**  
Qualifacts® is helping Ohio customers meet the demands of Ohio Behavioral Healthcare Redesign today. Our EHR platform, CareLogic®, already meets the program’s requirements. Our product roadmap aligns with the program’s goals.
SMART Management, Inc.
66 Pavilion Avenue
Providence, RI 02905
(800) 942-4540
www.smartmgmt.com

Ohio Contact
Michael Carruthers, Sales Director
(800) 942-4540 x115
mcarruthers@smartmgmt.com

Company Description
SMART Software, developed more than 25 years ago by SMART Management, is a powerful, end-to-end medical software solution designed to meet the unique needs of facilities and clinics in the substance abuse treatment and behavioral health field. From initial patient admission to annual reporting, SMART helps facilities share their clinical, medical, and financial operations into a efficient streamlined system.

SMART was designed to meet your facility's every need. It's a great fit for clinics with 100 or more patients, in one or more modalities, including outpatient, mental health, residential, and medication assisted substance abuse treatment. Smart's internal treatment experts are constantly working to ensure that the software continues to evolve to meet needs of the field.

SMART Software is the critical tool utilized in the treatment facilities that Smart operates and manages nationally.

Product Description and Key Features
Specifically designed for the Substance Abuse Treatment Facility and Opioid Treatment Program.

100% Paperless Chart / Web Based / Pre Admission Screening and Admission Tracking / Clinical Treatment / Medical Treatment / Insurance Billing / Cash Collections / Appointment Scheduling / Drug Test Management / Incident Report Management / ICD 10 / DSM V / Over 200 Out of The Box Reports / HL7 Compliant / Great Customer Support and Service / Customer References

What Makes Us Different From Other Vendors
We built our software with experience we gained from owning and managing 20 of our own outpatient OTP / Substance Abuse clinics which provide treatment to approximately 8000 patients daily. We also support "SMART" customers nationally and internationally. We believe we have specific understanding of the difficulties & stressors involved with implementing uniformed business practices, delivering quality treatment, maintaining medication and treatment records while fulfilling accreditation requirements be we do it ourselves. SMART Customers are happy, just ask them.

Customers Willing To Talk About Us
• Alan Oberman, CEO, John Brooks Recovery Center, oberman.alan@jbrcnj.org, (609) 347-8615.
• Peter Morris, Regional Vice President, Acadia Healthcare, peter.morris@ctcprograms.com, (401) 223-0880.
• Scott Cohen, Vice President, Pinnacle Treatment Centers, scott.cohen@pinnacletreatment.com, (412) 281-5303.
Streamline Healthcare Solutions
510 East Butler Court
Kalamazoo, MI 49007
(877) 467-4741
www.streamlinehealthcare.com

Ohio Contact
Dan Heimerle
Central Development Manager, Central Region
(989) 414-1530
dan.heimerle@streamlinehealthcare.com

Company Description
Streamline Healthcare Solutions delivers web-based software for healthcare organizations to provide and coordinate all service delivery processes. Streamline has been offering software in the health and human services marketplace for over 14 years.

Product Description and Key Features
We create meaningful technology that enhances and transforms our customer's businesses, while improving the quality of care for all stakeholders. Streamline has built and maintains systems for some of the nation's premier behavioral health organizations using the latest web-based technology.

What Makes Us Different From Other Vendors
Streamline has developed software to truly integrate all departments moving to a holistic service approach. Streamline’s software solutions are well suited for organizations who wish to have one system incorporating all business processes to a single solution, and still evolve as business needs develop.

The SmartCare application is Meaningful Use certified and is deployed in a live environment at all service levels. These include inpatient, outpatient, intensive-outpatient and residential, as well as functionality for e-prescribing, primary care services and electronic communication with other providers via Continuity of Care Documents (CCD).

Sample Screenshot

Key Facts
- Founded: 2003
- Revenue: $12M

Architecture
ASP/SaaS, Client/Server, Terminal, Mobile App, Responsive Web Design

Meaningful Use
- Certification Edition: 2014
- Certification Criteria: 43
- Clinical Quality Measures: 26

Stage 3: Streamline is working on all MU Stage 3 updates for SmartCare.

National
- Employee FTEs: 100
- BH Agencies: 49
- BH Users: 20,231
- Largest Agency: 1,500
- Smallest Agency: 100

Ohio
- Employee FTEs: 0
- BH Agencies: 3
- BH Users: 1,000+
- Largest Agency: 600
- Smallest Agency: 100

Behavioral Health Redesign / Medicaid Carve-In
We are in complete support of the Ohio BH redesign and are implementing all parts with our current customer base in the state.

Customers Willing To Talk About Us
- John Sheehan, CEO, Harbor Behavioral Health, jsheehan@harbor.org, (419) 708-5765
- Kelly Bernstein, Administrative Director, Pathway, Caring for Children, kbernstein@pathwayfc.org, (330) 493-0083
- Ralph Waite, Helen Farabee, whaiter@helenfarabee.org, (940) 397-3147