Many behavioral health and family services providers want to implement electronic health records. Some have already finished and some have not even begun. There are many questions at all levels of EHR adoption and it takes a lot of time to thoroughly explore all the options.

In order to facilitate the adoption of electronic health records (EHR) in our state, The Ohio Council has created this up-to-date, organized directory of behavioral health EHR vendors interested in serving the Ohio market.

We intend for this directory to serve as an introduction to each vendor. This directory was prepared by Steve Duff, President and CEO of Ohio EHR Consultants (www.oehrc.com), a vendor-neutral EHR consulting firm. Neither Ohio EHR Consultants nor The Ohio Council makes any warranty or guarantee about the content of this directory. The information contained in this directory is entirely self-reported by vendors and has not been confirmed or vetted in any way by either Ohio EHR Consultants or The Ohio Council. Please be sure to conduct a thorough review of the vendor information contained in this directory prior to making any financial decisions related to EHR vendor selection.

The majority of the terms listed in this directory are straight-forward. However, there are a few shortened vendor attributes that are more precisely defined here.

- **Architecture** – The underlying technology used to deliver software functionality to the end user.
- **Employee FTEs** – The number of full time equivalents (FTE) employed by the vendor.
- **BH Agencies** – The number of unique behavioral health (BH) agencies that are currently running vendor’s software.
- **BH Users** – The number of unique behavioral health users that are currently permitted to use vendor’s software.
- **Largest Agency** – The largest agency (number of users) currently running vendor’s software.
- **Smallest Agency** – The smallest agency (number of users) currently running vendor’s software.
- **OHBH EDI** – Can vendor currently submit Ohio Behavioral Health files via electronic data interchange (EDI)
- **MU 1st Pymt** – Number of BH providers that have received their first payment of ARRA meaningful use incentive dollars using vendor’s software (i.e., for AIU - adoption, implementation, upgrading)
- **MU 2nd Pymt** – Number of BH providers that have received their second payment of ARRA meaningful use incentive dollars using vendor’s software (i.e., for 90 days stage 1 meaningful use)

If you are aware of any information that is incomplete or incorrect, please notify Brenda Cornett at The Ohio Council at cornett@theohiocouncil.org or (614) 228-0747 so that we can keep track of those changes and updates for the next edition.

We hope that you will find this directory helpful in the pursuit of EHR adoption for your agency and we wish you continued success in your EHR implementation efforts.

Sincerely,

The Ohio Council Of Behavioral Health & Family Services Providers
March 2013

[The Ohio Council logo with their website: www.theohiocouncil.org]
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Product Name</th>
<th>Website</th>
<th>Founded</th>
<th>Revenue</th>
<th>Architecture</th>
<th>Ohio</th>
<th>National</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accumedic Computer Systems, Inc.</td>
<td>AccuMed PMS and EMR</td>
<td><a href="http://www.accumedic.com">www.accumedic.com</a></td>
<td>1977</td>
<td>NA</td>
<td>Y Y Y 2 2 12</td>
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<td>Angel Systems, Inc.</td>
<td>AVENUES</td>
<td><a href="http://www.angelsystemsinc.com">www.angelsystemsinc.com</a></td>
<td>2001</td>
<td>NA</td>
<td>Y Y Y 0 1 NA</td>
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<td>Askesis Development Group</td>
<td>PsychConsult Provider</td>
<td><a href="http://www.askesis.com">www.askesis.com</a></td>
<td>1993</td>
<td>NA</td>
<td>Y Y Y 2 100 94 6</td>
<td>Y 0</td>
<td>0 80 89 14000 3000 6 10 0</td>
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<tr>
<td>Celerity LLC</td>
<td>CAM</td>
<td><a href="http://www.celerityllc.net">www.celerityllc.net</a></td>
<td>2005</td>
<td>NA</td>
<td>Y N N 0 1 1 5 5</td>
<td>Y 0</td>
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<tr>
<td>Cerner Anasazi</td>
<td>Anasazi</td>
<td><a href="http://www.anasazisoftware.com">www.anasazisoftware.com</a></td>
<td>1989</td>
<td>11M</td>
<td>Y Y Y 0 5 NA</td>
<td>150 20</td>
<td>20 Y 0</td>
</tr>
<tr>
<td>CoCENTRIX, Inc.</td>
<td>CoCentrix</td>
<td><a href="http://www.cocentrix.com">www.cocentrix.com</a></td>
<td>1981</td>
<td>NA</td>
<td>Y Y Y 3 5 70 100</td>
<td>25 N 0</td>
<td>0 375 160 5000 125 8 0 0</td>
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<tr>
<td>Document Storage Systems, Inc. (DSS)</td>
<td>vvVistaA</td>
<td><a href="http://www.ddsinc.com">www.ddsinc.com</a></td>
<td>1991</td>
<td>NA</td>
<td>Y Y Y 0 54 143 79 1</td>
<td>Y 0</td>
<td>0 18 1519 4772 109 1 5 0</td>
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<tr>
<td>DocuTrac, Inc.</td>
<td>QuicDoc</td>
<td><a href="http://www.quicdoc.com">www.quicdoc.com</a></td>
<td>1993</td>
<td>NA</td>
<td>Y Y Y 0 54 143 79 1</td>
<td>Y 0</td>
<td>0 18 1519 4772 109 1 5 0</td>
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<tr>
<td>The Echo Group</td>
<td>Clinician's Desktop</td>
<td><a href="http://www.echoman.com">www.echoman.com</a></td>
<td>1980</td>
<td>NA</td>
<td>Y Y N 11 100 2000 100 6 35 0</td>
<td>75 250</td>
<td>NA 500 8 200 0</td>
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<tr>
<td>Ensofteck, Inc.</td>
<td>DrCloudEMR</td>
<td><a href="http://www.drcloudemr.com">www.drcloudemr.com</a></td>
<td>1998</td>
<td>NA</td>
<td>Y N N 0 0 0 0 0 0 Y 0</td>
<td>0 80 4</td>
<td>300 150 4 2 1</td>
</tr>
<tr>
<td>FEI Systems, Inc.</td>
<td>WITS EHR</td>
<td><a href="http://www.feisystems.com">www.feisystems.com</a></td>
<td>1999</td>
<td>30M</td>
<td>Y N N 0 0 0 0 0 0 Y 0</td>
<td>0 125 2500</td>
<td>45000 17900 134 0 0</td>
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<tr>
<td>Foothold Technology</td>
<td>AWARDS</td>
<td><a href="http://www.footholdtechnology.com">www.footholdtechnology.com</a></td>
<td>2000</td>
<td>NA</td>
<td>Y N N 0 3 150 100 50</td>
<td>N 0</td>
<td>0 45 600 2000 1200 8 0 0</td>
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<tr>
<td>Health Care Software, Inc. (HCS)</td>
<td>HCS INTERACTANT</td>
<td><a href="http://www.hcinteractant.com">www.hcinteractant.com</a></td>
<td>1969</td>
<td>10M</td>
<td>Y Y N 0 1 100 100 25</td>
<td>Y 0</td>
<td>0 60 51 5000 800 5 0 0</td>
</tr>
<tr>
<td>Hinstex LLC</td>
<td>TREAT</td>
<td><a href="http://www.treatehr.com">www.treatehr.com</a></td>
<td>1997</td>
<td>10M</td>
<td>Y Y N 0 0 0 0 0 0 N 0</td>
<td>0 8 500 100 10 0 0</td>
<td></td>
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<tr>
<td>MindLinc</td>
<td>MindLinc</td>
<td><a href="http://www.mindlinc.com">www.mindlinc.com</a></td>
<td>2004</td>
<td>NA</td>
<td>Y Y Y 0 0 0 0 0 0 Y 0</td>
<td>0 23 60</td>
<td>141000 750 15 25 5</td>
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<tr>
<td>Netsmart</td>
<td>Avatar</td>
<td><a href="http://www.ntst.com">www.ntst.com</a></td>
<td>1978</td>
<td>NA</td>
<td>Y Y Y 104 80 NA</td>
<td>1000 15 Y 5 0</td>
<td>590 500 NA 4500 4 72 0</td>
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<tr>
<td>Patagonia Health EHR</td>
<td>Patagonia Health EHR</td>
<td><a href="http://www.patagoniahealth.com">www.patagoniahealth.com</a></td>
<td>2008</td>
<td>NA</td>
<td>Y N N 0 0 0 10 4</td>
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<td>Priseworks</td>
<td>AHAS</td>
<td><a href="http://www.priseworks.com">www.priseworks.com</a></td>
<td>1995</td>
<td>NA</td>
<td>Y N Y 8 3 3 30 5</td>
<td>Y 0</td>
<td>0 8 3 3 30 5 0 0</td>
</tr>
<tr>
<td>Procomp Software Consultants</td>
<td>CATT</td>
<td><a href="http://www.ProCompSoftware.com">www.ProCompSoftware.com</a></td>
<td>1983</td>
<td>NA</td>
<td>Y Y Y 9 49 3600 600 8</td>
<td>Y 48 0</td>
<td>9 49 3600 600 8 48 0</td>
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<tr>
<td>Qualifacts Systems, Inc.</td>
<td>Qualifacts</td>
<td><a href="http://www.qualifacts.com">www.qualifacts.com</a></td>
<td>2000</td>
<td>NA</td>
<td>Y N N 3 23 2100 200 10 Y 35</td>
<td>0 107 193</td>
<td>24000 400 10 334 4</td>
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<tr>
<td>SMART Management, Inc.</td>
<td>SMART Software</td>
<td><a href="http://www.smartmgmt.com">www.smartmgmt.com</a></td>
<td>1989</td>
<td>4M</td>
<td>N Y Y 0 0 0 0 0 Y 0</td>
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<tr>
<td>TenEleven Group, Inc.</td>
<td>eCR</td>
<td><a href="http://www.10e11.com">www.10e11.com</a></td>
<td>2000</td>
<td>NA</td>
<td>Y N N 0 0 0 0 0 Y 0</td>
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<tr>
<td>Welligent, Inc.</td>
<td>Welligent</td>
<td><a href="http://www.welligent.com">www.welligent.com</a></td>
<td>2001</td>
<td>NA</td>
<td>Y N N 1 0 0 NA</td>
<td>Y 0</td>
<td>0 25 55 5000 50000 5 0 0</td>
</tr>
</tbody>
</table>

**Definition of Terms**

Architecture – Underlying technologies used to deliver software functionality to the end user.

Employee FTEs – Number of full time equivalents (FTE) employed by the vendor.

BH Agencies – Number of unique behavioral health (BH) agencies that are currently using vendor’s software.

Largest Agency – Largest agency (number of users) currently using vendor’s software. Note: Does not necessarily have to be a behavioral health agency.

MU 1st Pymt – Number of BH providers that have received their first payment of ARRA meaningful use incentive dollars using vendor’s software (i.e., for AU - adoption, implementation, upgrading)

MU 2nd Pymt – Number of BH providers that have received their second payment of ARRA meaningful use incentive dollars using vendor’s software (i.e., for 90 days stage 1 meaningful use)

OHHN EDI – Can vendor currently submit Ohio Behavioral Health files via electronic data interchange (EDI).
Accumedic Computer Systems, Inc.
11 Grace Ave., Suite 401
Great Neck, NY 10021
(800) 765-9300
www.accumedic.com

Ohio Contact
John Teubner
(800) 765-9300
johnt@accumedic.com

Company Description
Accumedic, a Microsoft Gold Certified Partner, has been providing innovative software solutions for the Behavioral Health Provider Community for more than 33 years and has helped hundreds of organizations transition to a more efficient, paperless environment.

Product Description and Key Features
AccuMed™ PMS and EMR is utilizing a single SQL database, operates in a Windows environment and can be accessed from anywhere! Our user friendly, scalable, reliable, and affordable application includes:
• Form Designer for the customization of any Form including; Patient Consent and Legal forms, Intake & Assessments, Psycho-Social Evaluation, Treatment Plans, Group & Individual, Progress, and Discharge Notes.
• ePrescription (by NewCrop™, a SureScripts Certified Solution Provider®)
• eLabs
• Case Management (clinicians can also schedule their own appointments)
• Enterprise Scheduler (that can also coverts Apointments to Claims)
• Alerts, Tasks, and Messages
• Electronic Patient Appointment Reminder (reduces your "No Shows")
• Document Management
• Rule Based and Attendance Billing
• Automatic Remittance Posting (Medicare, MACSIS and Commercial)
• Online Eligibility Verification (Medicare, MACSIS and Commercial)
• Custom Report Designer and Pre-configured Report Library
• HL7 and Custom Interfaces
• Data Exportation to Back Office Products (Word, Excel, access, GL Systems)

What Makes Us Different From Other Vendors
AccuMed for Behavioral Health is a comprehensive solution for a PMS and EHR on a single MS SQL Database - no need for interfaces. AccuMed™ EHR adapts to any workflow. It enables clinicians to easily manage the entire process from initial appointment to electronic clinical documentation and the creation of accurate and compliant claims while improving total patient care. The majority of our customers are behavioral health agencies and our OH customers successfully billing MACSIS, Medicare and Commercial payors. Accumedic offers creative financing and payment options. We provide professional technical support and offer online and onsite training.

Customers Willing To Talk About Us
• Ronnie Munn, Blick Clinic, OH, (330) 762-5425
• Lisa German, CFO, Northeast Mental Health Center, SD, (605) 225-1010
• Krister Willgren, Clinical Director, Family Services of Westchester, (914) 872-5265

Key Facts
Founded: 1977
Revenue: NA

Architecture
Client/server, Terminal Services, ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 2
BH Users: 2
Largest Agency: 12
Smallest Agency: 8
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 31
BH Agencies: 263
BH Users: 2,800
Largest Agency: 300
Smallest Agency: 3
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: Accumedic is working towards Stage 2 Certification and expects to start testing in the next couple of months.

Health Home Functionality
Accumedic is in various stages of implementing CCD/CCR communication with several Health Homes in several states.
Angel Systems, Inc.
11705 Boyette Rd. #411
Riverview, FL 33569
(888) 470-3545
www.angelsystemsinc.com

Ohio Contact
Sandra D’Angelo
(888) 470-3545
info@angelsystemsinc.com

Company Description
Angel Systems, Inc. is an innovative company focused on helping behavioral healthcare organizations worldwide provide quality care in the most cost-effective manner possible. In today’s economic world, organizations need their applications to do more for them. Behavioral healthcare organizations use our comprehensive software solutions and services to improve patient care and reduce the cost and variability of care, and also to better manage their revenue stream and resources.

Product Description and Key Features
AVENUES is a comprehensive, dynamic electronic medical record for the Behavioral Health Care Industry, accommodating inpatient, residential, partial, substance abuse, outpatient, community services, developmentally disabled and special education organization needs. Fully integrated modules include: Referral & Marketing; Complete EHR; Treatment Planning; Medication Management; Resource Management; Scheduling; Outcomes Measurement; School Management, IEP and Gradebook; Incident Management; Billing and Accounts Receivable.

We strive to make our product an all-in-one solution which is available anytime, anywhere, and virtually on any platform.

What Makes Us Different From Other Vendors
• **Unquestionable Control**: We offer unmatched service and flexibility to "do it your way." We put you in the driver’s seat of your product development.
• **Unrivaled Efficiency**: Relatively no down time for database changes.
• **Refined, but flexible product**: Ease of customization - no programming experience is required to develop forms, reports, and database. All are handled by a wizard-based graphical user interface (GUI).
• **Complete Connections**: A communication system enabling better patient care and decreased incidents including: Client Console; Clinical Dashboard; Outcomes Measurement Dashboard; Alerts; Workflow management.
• **Comfortable Management**: Database requires an average of less than one hour of maintenance per month.
• **Durable Architecture**: Flexible development tools and constant research for the ever-changing behavioral healthcare industry.
• **Surprisingly Affordable**: Flexible payment tools and constant research for the ever-changing behavioral healthcare industry.
• **The Ultimate Amenity - Peace of Mind**: Unparalleled support when you need it most - AFTER the sale.

Customers Willing To Talk About Us
• NA

Key Facts
Founded: 2001
Revenue: NA
Architecture: client/server, term svcs, ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 1
BH Users: NA
Largest Agency: NA
Smallest Agency: NA
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 17
BH Agencies: 25
BH Users: NA
Largest Agency: 750
Smallest Agency: 10
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete Stage 2: We are in the process of certifying 2013 standards with the Drummond Group.

Health Home Functionality
NA
Askesis Development Group
One Chatham Center, Suite 300
Pittsburgh, PA 15219
(877) 275-2341
www.askesis.com

Ohio Contact
Amanda Harris, Sales Manager
(412) 803-2063
harrisac@askesis.com

Company Description
Askesis Development Group is a leader in software solutions for the behavioral health, additions treatment, and social service markets. Providers across the country deliver services to millions of people, supported by our flagship product – PsychConsult® Provider, a fully integrated practice management and EHR application. Since 1993 PsychConsult Provider has enabled organizations to enhance business processes by adding revenue to their bottom line and standardizing clinical processes. Our innovative solutions for navigating change are ONC-ATCB 2011/2012 Complete EHR Certified for both Eligible Professional and Eligible Hospital domains and CCHIT Certified® 2011 Behavioral Health Electronic Health Record (EHR). For more information please visit our website www.askesis.com or call (877) 275-2341.

Product Description and Key Features
PsychConsult® Provider is designed to completely integrate organizations’ clinical workflow and revenue cycle. Our functionality possesses the mechanisms to support all of the critical elements to effectively automate organization’s revenue cycle. PsychConsult’s streamlined processes coupled with advanced technology provide effective pre-billing edits, reduced claim denials, and expedited payments for services provided. The electronic health record (EHR) automates inpatient, residential, and outpatient services. Complete with treatment planning, documentation, order entry, e-prescribing, census management, decision support, and a mobile solution; the software’s design ensures flexibility in configuration to meet each organization’s requirements. Additionaly, PsychConsult Provider’s interoperability engine allows interfaces to virtually any external system. The application can be deployed via client / server, web, Citrix, or Terminal Services.

What Makes Us Different From Other Vendors
A consortium of providers, insurance companies, social service agencies, large hospital systems, and academic provider systems contributed to the initial development of the software. Today, we continue to utilize this model for the ongoing development of PsychConsult Provider. In addition, our success is due to the behavioral health experience of our employees which ensures that PsychConsult is a cutting edge application that truly represents current trends within behavioral health. Our staff is comprised of clinicians, nurses, billing and finance experts as well as best practice experts in the area of behavioral health IT. Askesis internally develops and supports its software and has experienced organic growth since inception.

Customers Willing To Talk About Us
• References will be made available upon request.

Key Facts
Founded: 1993
Revenue: Private

Architecture
Client/server, Terminal Services, ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 2
BH Users: 100
Largest Agency: 94
Smallest Agency: 6
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 80
BH Agencies: 89
BH Users: 14,000
Largest Agency: 3,000
Smallest Agency: 6
MU 1st Pmt: 10
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: Askesis plans to have PsychConsult Provider certified for Stage 2 Meaningful Use by Q3-2013.

Health Home Functionality
PsychConsult Provider has functionality that supports health homes, including: eligibility determination, receive lab results, e-Prescribe partner, produce and receive CCDs, EDI Connect is used to communicate with pharmacies and labs.
Celerity
375 Linwood Avenue
Buffalo, NY 14209
(888) 461-0226
www.celerityllc.net

Ohio Contact
David Michael
(888) 461-0226 x115
dmichael@celerityllc.net

Company Description
Celerity LLC is the nation’s fastest growing provider of electronic health records (EHR’s) software for Mental and Behavioral Healthcare providers. The company was founded by Peter Labaki in 2005. Celerity’s flagship application, CAM, was designed specifically for the needs of chemical dependency and mental health treatment providers. CAM was developed by clinicians for clinicians, thus insuring a user-friendly application with effective results.

Observing the inefficiency of paper-based record keeping, the lack of electronic medical records designed for chemical dependency and mental health treatment and the high cost of existing medical record software, Labaki founded Celerity and developed CAM as a low cost, highly effective, simple and intuitive resource for treatment providers.

CAM is fully integrated and fully customizable and tracks patients from point-of-first-contact through intake, assessment, treatment plan, progress notes, updates, and discharge. Included is an integrated scheduler. Optional features include the following: Billing, ePrescribing, integrated Labs, MAR, dashboard of caseload and Meaningful Use features.

Celerity is a treatment company that is dedicated to helping chemical dependency and mental health treatment providers with their mission of saving lives through effective treatment. Accordingly, Celerity works with treatment providers, regardless of financial position, to make CAM available. The Company has more than 100 clients in 30 states with over 2000 users accessing CAM daily. All of our clients are Behavioral Healthcare providers.

Customers Willing To Talk About Us
• Karen Karl, Director of Operations, Addictions Care Center of Albany, kkarl@theacca.net, (518) 465-5829
• Vince Mercuri, Executive Director, The Open Door, vmercuri@theopendoor.org, (724) 388-7991
• Stacey Spata, Director, YMCA of Long Island, staceyspata@yahoo.com, (631) 580-7777

Key Facts
Founded: 2005
Revenue: Private

Architecture
ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 1
BH Users: 1
Largest Agency: 5
Smallest Agency: 5
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 14
BH Agencies: 105
BH Users: 105
Largest Agency: 200
Smallest Agency: 2
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Modular
Stage 2: Stage 2 certification is complete.

Health Home Functionality
Our software is customizable to meet the needs of many additional aspects. We would require a copy of documentation to customize a screen or section specific to home health needs.
Cerner Anasazi
1121 West Warner Road, Suite 101
Tempe, AZ  85284
(866) 529-7547
www.anasazisoft.com

Ohio Contact
Dan Schmidt, Sales Executive
(866) 529-7547
dan.schmidt@cerner.com

Company Description
Anasazi's community behavioral health solutions merged with Cerner Millennium's in-patient behavioral health capabilities, creating the most comprehensive offering in the market. Along with complete EHR Certification for Meaningful Use, these solutions manage every aspect of your agency and allow providers access to data that aids in the transitions of care.

Product Description and Key Features
Since Anasazi’s inception and creation of a practice management/billing system, fiscal and human resources components, they have launched a full electronic medical record system, including assessments, treatment planning and progress noting, a complete managed care system, a rarely offered cost accounting system and finally an e-prescribing system.

What Makes Us Different From Other Vendors
Of the many advantages that set Anasazi apart, perhaps the most significant is our funded National and State User Groups. These groups are not just an add-on or afterthought, but rather a foundational part of the Anasazi team. Through the User Groups, our customers retain a unique ownership of our product. They essentially act as a "board of directors" that controls Anasazi’s software development.

Cerner Anasazi is unique among vendors by providing support dollars for our User Groups to request enhancements and customizations. Our customers determine how this money will be used to best meet their needs; guiding product development to accommodate changes to billing, reporting and treatment in their State. And to ensure autonomy, all User Groups are kept organizationally independent of Anasazi, establishing their own by-laws and management structure.

Each customer covered by the Anasazi Support Agreement is a voting member of the Anasazi Software National Alliance (ASNA) and their State User Group. All of the support money goes into product development, giving our customers direct input into product design and development.

The Anasazi User Group relationship is a strong one. The close, continual interaction we share with our customers separates us from every other company in the industry and it ensures that we will continue to meet your needs for the long term.

Customers Willing To Talk About Us
- John Fortner, Director of Operations, Behavioral Connections of Wood County, OH, jfortn@bc.wcnet.org, (419) 352-5387
- Vicki Diaz, Network Administrator, North Central Behavioral Health Systems, IL, vdiaz@ncbhs.org, (815) 224-5003
- Amy Meadows-Martella, Director of IS, Child Guidance Resource Centers, PA, ameadows-martella@cgrc.org, (484) 454-8700 x1359

Key Facts
Founded: 1989
Revenue: $10-12M
Architecture: client/server, term svcs, ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 5
BH Users: NA*
Largest Agency: 150
Smallest Agency: 20
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 12,000
BH Agencies: 185
BH Users: NA*
Largest Agency: 5,500
Smallest Agency: 20
MU 1st Pmt: 3
MU 2nd Pmt: 0

* We offer unlimited seat licenses to our customers and do not track this information.

Meaningful Use Certification
Stage 1: Modular
Stage 2: Cerner Anasazi remains committed to attaining Stage 2 Certification.

Health Home Functionality
Cerner Anasazi solutions support inpatient, outpatient, clinics, independent providers, social services, and home health.
CoCENTRIX, Inc.
540 N. Tamiami Trail
Sarasota, FL 34232
(941) 306-4951
www.cocentrix.com

Ohio Contact
Sam Johnson
(941) 306-4951 x609
sam.johnson@cocentrix.com

Company Description
CoCENTRIX believes the use of Electronic Health Records and Care Coordination extends beyond one patient, one family, one clinician, one specialty and one organization. Our mission is to connect people and systems, thereby enhancing collaboration and enabling improved outcomes through an informed decision making process.

Product Description and Key Features
CoCENTRIX Coordinated Care Platform (CCP) our enterprise Electronic Health Record and Practice Management software, is designed to improve outcomes, enhance efficiencies and ROI, facilitate collaboration, provide transparency and maximize revenues for the Health and Human Services Industry.

What Makes Us Different From Other Vendors
CoCENTRIX believes the delivery process extends beyond one customer, one provider staff, one program, or even one organization. Our driving philosophy involves adhering to compliance measures, collaborating among clinical and financial resources utilizing state-of-the-art technical tools.

Customers Willing To Talk About Us
• Available on request

Key Facts
Founded: 1981
Revenue: NA

Architecture
ASP/SaaS, client/server, terminal services

Ohio
Employee FTEs: 0
BH Agencies: 3
BH Users: 700
Largest Agency: 300
Smallest Agency: 120
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: <100
BH Agencies: 500
BH Users: >100,000
Largest Agency: 2,300
Smallest Agency: 150
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: CoCentrix is fully committed to meeting Stage 2 certification requirements and has already begun building and testing new requirements including secure patient messaging, family history recording and health information exchange.

Health Home Functionality
CoCentrix’s Coordinated Care Platform was built specifically to meet the complicated needs in creating a person-centered system of care among disparate organizations.
Document Storage Systems, Inc. (DSS)
12575 US Highway 1, Suite 200
Juno Beach, FL 33408
(561) 284-7000
www.dssinc.com

Ohio Contact
Kevin Guiles, Business Development
(561) 307-0063
kguiles@dssinc.com

Company Description
For more than 20 years, Document Storage Systems, Inc. (DSS) has worked to modernize EHR legacy systems and improve efficiencies for clinical and administrative users and develop vxVistA, an open source EHR, to meet the needs of hospitals, clinics, long term care facilities and physician practices, as well as state and local governments.

The nation’s largest healthcare system, private hospitals and medical facilities nationwide have counted on DSS for decades to create and implement solutions that continually improves healthcare workflow - ultimately improving patient care.

Product Description and Key Features
DSS takes the most reliable and widely used open source EHR in the country - to a new level with vxVistA, an open source enhanced version of the VA’s award winning Electronic Health Record. vxVistA is the leading solution for Collaborative Care and is a complete, ARRA Certified, Hospital Information System, including modules for Laboratory, Inpatient Pharmacy, Outpatient Pharmacy, CPOE, Radiology, Bar Code Medication Administration and Ambulatory care. vxVistA improves healthcare workflow, patient outcomes and providing integrated solutions for behavioral health, clinical decision support, dental electronic records, document imaging and revenue cycle solutions.

To foster the adoption of open source in healthcare organizations, DSS is a founder and supporter of a community-driven, collaboration environment website called www.vxVistA.org. This online community acts as a forum for discussion and best practices among worldwide vxVistA and VistA EHR users including clinical and administrative staff, new adopters, C-suite executives and developers.

What Makes Us Different From Other Vendors
We’ve never met a healthcare software product we couldn’t integrate with VistA, the nation’s leading open source healthcare system. DSS employs healthcare providers to understand your specific EHR product and service needs. Ease of use, continuity of care and improved patient outcomes are a priority with each new product and integration solution we develop.

Customers Willing To Talk About Us
• Monty Fleenor, Idaho State Hospital, fleenorm@dhw.idaho.gov, (208) 334-6653

Key Facts
Founded: 1991
Revenue: NA

Architecture
Client/server, ASP/SaaS, Terminal Services

Ohio
Employee FTEs: 3
BH Agencies: 5
BH Users: 375
Largest Agency: 100
Smallest Agency: 25
OHBH EDI: No
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 375
BH Agencies: 160
BH Users: 5,000
Largest Agency: 125
Smallest Agency: 8
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: We are currently working on our gap analysis for Stage 2 Meaningful Use and plan to meet Stage 2 Meaningful Use by Fall 2013.

Health Home Functionality
DSS’ Home Based Mobile Solutions provide patients better quality of life by allowing HBPC professionals to perform critical services and needed care at the patient’s home.
DocuTrac, Inc.
20140 Scholar Drive, Suite 218
Hagerstown, MD 21742
(800) 850-8510
www.quicdoc.com

Ohio Contact
Scott Despres
(800) 850-8510 x112
ohio@quicdoc.com

Company Description
DocuTrac provides clinical documentation systems to a wide range of behavioral health settings across the country; sites ranging from small group practices to large government agencies, hospitals, and privately-held clinics.

Product Description and Key Features
QuicDoc is intuitive and easy to use. The system has built in context sensitive help files. In the opening screen, users can view and access all clients and their photos if desired, along with address and phone numbers, emergency contact, session or note history, family members, current diagnosis and medications, allergy information, insurance authorizations, necessary tasks, attached documents, and any cautionary notes all in one screen. QuicDoc’s clinical records cover the full range of documentation needs including intake notes, progress notes (structured, problem/goal oriented, and other formats such as SOAP, DAP, etc.), group therapy notes, treatment planning (initial and treatment plan reviews), missed appointment notes, incidental notes for documentation of informal contacts with clients or family members, discharge notes, or any other type of note that is required. The latter can be configured using QuicDoc’s easy-to-use custom screen/forms utility. Thus notes can be designed to conform to the organizations requirements. Most entry is done using “point and click” or “drag and drop” from extensive clinical pick lists or libraries. Over 45 lists are available, including diagnosis, symptoms, treatment goals, medications, interventions, and treatments. These pick lists can be easily customized to meet the organizations needs. Notes can be signed electronically or using a signature pad device. In addition to provider and supervisor signatures, the system can be configured to accept patient, parent, guardian signatures on such documents as treatment plans and reviews. QuicDoc comes with a Custom Field Setup that allows for virtually unlimited sets of user-defined fields that can be grouped by program or form. Fields can be set to accept masked data, coded pick lists, and text. These custom field sets can be used to collect and transmit data for state reporting requirements. You can also set reminders, alerts and tasks. Medication management and prescribing is accomplished in QuicDoc’s Master Medication documentation and/or e-Prescribing. QuicDoc also provides the ability to track data and outcomes. Using an HL7 we can interface with any existing PMS.

What Makes Us Different From Other Vendors
QuicDoc was developed by a psychologist and is geared to Behavioral Health. QuicDoc gives the user the ability to customize notes and pick lists to meet their needs and also has a unique feature, QuicForms which gives the user the ability to pull data from QuicDoc on to hundreds of managed care/ins. forms.

Customers Willing To Talk About Us
- Mike Smeltz, Document Specialist, Blick Clinic, Inc., mike.smeltz@blickclinic.org, (330) 762-5425
- Paula Kalyn, Mgr. Psychiatric Emergency and Consult Services, Riverside Methodist Hospital, OH Behavioral Health, PKalyn@ohiohealth.com, (614) 566-4934
- Mike Heys, Central Ohio Counseling, Inc., mike.heys@centralohiocounseling.com, (614) 785-1115

Key Facts
Founded: 1993
Revenue: Privately-held company; confidential

Architecture
Client/server, terminal services, ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 54
BH Users: 143
Largest Agency: 79
Smallest Agency: 1
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 18
BH Agencies: 1,519
BH Users: 4,772
Largest Agency: 109
Smallest Agency: 1
MU 1st Pmt: 5
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1:
Stage 2:

Health Home Functionality
The Echo Group
15 Washington Street
Conway, NH 03818
(603) 447-8600
www.echoman.com

Ohio Contact
Dave Stroyls
(614) 734-0597
info@echoman.com

Company Description
Echo has been serving the information management needs of the behavioral health and human service markets since 1980. Since that time, Echo has implemented systems in many different areas of the country. Implementations have included agencies and organizations across the continuum of care and of every size, from small counseling centers to comprehensive statewide systems.

Echo not only provides Behavioral Health software and implementation services, it also has a wide array of service offerings that cover Process Consulting, IT Services and Transaction Management Services.

Product Description and Key Features
Clinician’s Desktop serves as an electronic health record for behavioral health agencies throughout the United States. Treatment planning, management of alerts, incident reporting, progress notes, etc. are all standard components of the software. Because no two agencies are ever alike, the software is highly flexible and provides you with screen design tools to meet the unique needs of your organization.

What Makes Us Different From Other Vendors
Echo has been a pioneer in the Behavioral Health industry since we first developed waterfall billing functionality back in the 1980s. Most recently we have added two facets to our product that distinguishes us from other Vendors:

1. The Echo Visual Health Record (VHR™), which provides complete case information in an easy to understand visual format. Icons and color-coded bars provide you with immediate information about the client’s current and past treatment. The VHR provides you with configurable visual alerting in a timeline based format that enhances meaning of the clinical record through color coding and icons.

2. We have also just introduced the Echo travelEHR™, which is a complete EHR in an offline synchronized solution. This allows your community based staff the opportunity to have full access to their caseload without the need for a costly broadband connection or internet access. Information is then synchronized with the main environment when the staff person is back online.

3. As of 6/30/11 we are the only vendor to have a behavioral health provider who has been paid Meaningful Use funds. They were paid to Grand Lake Mental Health Center in Nowata, OK.

Customers Willing To Talk About Us
• Thomas Browne, CFO, Wingspan Care Group, brownet@bellefairejcb.org, (216) 932-2800
• Candi Clevenger, CFO, Heritage Behavioral Health, ccleveger@heritagenet.org, (217) 420-4703
• Jennifer Greene, VP Performance Improvement, Alexander Youth Network, jjgreen@alexanderyouthnetwork.org, (704) 362-8480

Sample Screenshot

Key Facts
Founded: 1980
Revenue: Available by request
Architecture: ASP/SaaS, client/server

Ohio
Employee FTEs: 11
BH Agencies: 100
BH Users: 2,000
Largest Agency: 100
Smallest Agency: 8
OHBH EDI: Yes
MU 1st Pmt: 35
MU 2nd Pmt: 0
* Echo does not track customers by county.

National
Employee FTEs: 75
BH Agencies: 250+
BH Users: NA*
Largest Agency: 500+
Smallest Agency: 8
MU 1st Pmt: 200
MU 2nd Pmt: 0
* Difficult to answer because we have some customers with "unlimited" user counts.

Meaningful Use Certification
Stage 1: Complete
Stage 2: Echo will release its 2014 Certified Product (Stage 2 Ready) in the beginning of 2014. We are fully committed to certifying our product to support Stage 2.

Health Home Functionality
Echo customers are delivering integrated care with a combination of standard and organization specific screens as they need. This includes health home functionality.
Ensoftek, Inc.
7861 SW Cirrus Drive, Building 24 A/B
Beaverton, OR 97008
(503) 643-1226
www.drcloudemr.com

Ohio Contact
NA

Company Description
EnSoftek, Inc. is an "enterprise software solutions and IT support services" company with worldwide customer base. Managed by techno-entrepreneurs, EnSoftek has assisted over eighty five public & private sector enterprises in developing, reengineering, implementing, integrating, and maintaining their business applications and back-office systems.

Product Description and Key Features
• DrCloudEMR is a fully featured behavioral health EMR with:
  • Integrated Practice Management System
  • Golden Thread to ensure billing compliance
  • Centralized Schedule and Calendar Management
  • Group Session Management and Progress Notes
  • Integrated Assessments, Problem Lists, Treatment Plans and Service Notes
  • Multiple Facility Support, CPMS Support
  • Residential, A&D and Mental Health Support
  • Sessions and Services Tracking, Custom Coding Support
  • E-Prescription using DrFirst
  • Integrated State-approved OSCRI Forms
  • Integrated Electronic Billing Support, including institutional billing, using Availity/OfficeAlly
  • Integrated Patient Ledger, Document Management
  • Secure, HIPAA Compliant, Role-Based Access Security
  • Multilingual User Interface
  • XoomCharts – advanced powerful charts and patient notes

What Makes Us Different From Other Vendors
• ONC-ATCB 2011/2012 Certified - Complete EHR
• Customers have successfully claimed and received stimulus dollars
• Hosted on Microsoft Azure™ cloud.
• Secure, reliable, always-on.
• Easy to Upgrade
• All product enhancements are released to all customers
• Built-in customer capability to self-create forms
• Built with active advice from Mental health/Behavioral health clinics, thus uniquely suited for behavioral health community.
• Flexible work flow customization capabilities.
• Available as native iPad application in Q1 2013
• Behavioral health / mental health area is our focus
• Patient Centric EMR

Key Facts
Founded: 1998
Revenue: NA
Architecture: ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 0
BH Users: 0
Largest Agency: 0
Smallest Agency: 0
OBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 80
BH Agencies: 4
BH Users: 300
Largest Agency: 150
Smallest Agency: 4
MU 1st Pmt: 2
MU 2nd Pmt: 1

Meaningful Use Certification
Stage 1: Complete
Stage 2: We are currently evaluating our options for Stage 2 certification. We are working with multiple vendors and reviewing the test criteria to estimate the impact of the changes that may be required.

Health Home Functionality
DrCloudEMR platform is uniquely suited to be customized. Currently it has been customized for Behavioral/Mental Health, Primary Care, Vein Clinic, Internists, Therapists and Counselors.

Customers Willing To Talk About Us
Please contact Ensoftek to arrange customer reference call. Ensoftek is diligent about respecting the privacy of its customers.
Fei Systems, Inc.
7175 Columbia Gateway Dr, Suite A
Columbia, MD 21046
(410) 712-0593
www.FEisystems.com

Ohio Contact
NA

Company Description
FEi Systems, Inc is a Small Business Administration Certified 8(a) Small and Disadvantaged Business. Since 1999, FEi has become a leading information technology, services, and analysis company, specializing in substance abuse and mental health data solutions. Our active contracts include a variety of government organizations at the federal, state, local, and international level. FEi received CMMI Maturity Level 3 rating in 2011, and has consistently had a solid balance sheet and annual growth of 25%.

Product Description and Key Features
WITS (Web Infrastructure for Treatment Services) is a Stage 1 Ambulatory Meaningful Use Certified Electronic Health Record originally built by SAMHSA and focused on Substance Abuse treatment services. WITS has grown tremendously over the past 11 years supporting a wide variety social service programs, advanced billing models, and extremely valuable functionality focused on user-friendly automation. Existing features include: substance abuse and mental health data collection, scheduling, treatment planning, more than 45 existing screeners and assessments, encounter notes, group notes, recovery plan, continuing care check-up, TEDS/NOMs data and reporting, TEDS/NOMs data extraction, Data Repository support, drug testing management, drug court, consents and referrals, GPRA collection and upload to SAMHSA, contract management, contract billing, SBIRT, ATR, data tracking and block grant reporting, Prevention, provider accreditation and tracking, voucher management, alerts and announcements, fee for service billing, SQL Server Reporting Services, and homeless management information system.

What Makes Us Different From Other Vendors
WITS is open source and uses a multi-state collaborative model: SAMHSA created and funded the WITS project for four years in order to build a platform that would allow states to avoid vendor-lock and reduce the cost of implementing EHRs. There are several dozen examples of how this vision has been field-tested where multiple states have: funded shared WITS modules, provided Peer-to-Peer Technical Assistance, had their own programmers assist in key WITS development activities, and taken over specific tasks from FEi such as hosting, support, and ongoing training through capacity-building strategies.

Key Facts
Founded: 1999
Revenue: $30M
Architecture: ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 0
BH Users: 0
Largest Agency: 0
Smallest Agency: 0
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 125
BH Agencies: 2,500+
BH Users: 45,000
Largest Agency: 17,900+
Smallest Agency: 134
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: We have identified the Stage 2 Meaningful Use Requirements, and we are currently evaluating our system and the gap that exists between current functionality and the functionality required under Stage 2.

Health Home Functionality
Through the concept of cross-agency case-management, we currently support health homes within our software.

Customers Willing To Talk About Us
- Jim Shanelaris, Program Director, New Hampshire Bureau of Drug and Alcohol, Jim_Shanelaris.DHHS@dhhs.state.nh.us, (603) 271-5564
- Monty Fleenor, Project Manager, Idaho Department of Health and Welfare, fleenorm@dhw.idaho.gov, (208) 334-6653
- Rod Bragg, Director, Tennessee Department of Mental Health and Substance Abuse Services, Rodney.Bragg@tn.gov, (615) 532-7783
Foothold Technology
36 East 12th Street, 5th Floor
New York, NY 10003
(212) 780-1450
www.footholdtechnology.com

Ohio Contact
Nick Scharlatt, Founder
(212) 780-1450 x8003
nick@footholdtechnology.com

Company Description
Foothold Technology has been providing Electronic Behavioral Healthcare software for over 10 years. It is all we do and it is all we have ever done. Our promise is to drastically reduce the time required for administrative tasks by automating as much of the work as possible. The end result is that your staff will get to do what they came to do in the first place: serve the disenfranchised, not manage information.

Product Description and Key Features
Foothold’s software, AWARDS, is a web-based electronic chart for behavioral healthcare organizations that manages the flow of information between an agency and the people it serves on one side and between that agency and its funders and oversight providers on the other side. You will find our software intuitive and able to serve the needs of the case manager or line staff worker as well as the executive director and administrative team. AWARDS tracks everything from intake to discharge including demographics, progress notes and service plans, all the way through to billing. There are many functions that help support the agency operations as well, including HR, facilities maintenance and ticklers and reminders.

What Makes Us Different From Other Vendors
Foothold believes that many of the most important elements of an information system cannot be conveyed through the RFI/RFP process. To be frank, in five years, the system you choose today will matter much less than the service that vendor provides to you. Can you call your vendor at home on the weekend when there’s an emergency? Does your vendor understand what it’s really like to be a behavioral healthcare agency? Can your vendor actually implement software in a large-scale, distributed environment? If you go with Foothold, the answer is an emphatic yes. At Foothold, we pride ourselves on our customer service and believe that, over the course of many years using an information system, it is customer service that will make the difference between success and failure.

Upon signing a contract with Foothold, our clients are assigned a Senior Project Manager (SPM) who will coordinate all the training, configuration discussions and other implementation-related activities. The SPM provides a single point of contact for our clients and Foothold works hard to keep our SPM customer counts very low so that they are always available to our clients with a simple phone call or email.

We spend more time, effort, energy and dollars on client service than anything else at Foothold. The Foothold community sees that and we think it makes a clear difference in the marketplace. We hope we have the chance to prove it to you.

Customers Willing To Talk About Us
- Larry Grubler, Executive Director, Transitional Services for New York, lgrubler@tsiny.org, (718) 746-6647
- Rick Karges, Executive Director, Hopewell, rkarges@hopewell.cc, (440) 693-4074 x105
- Abram Hillson, Assistant Director, NJ Housing and Mortgage Finance Agency, AHillson@njhmfa.state.nj.us, (609) 278-7567
Health Care Software, Inc. (HCS)
P.O. Box 2430
Farmingdale, NJ 07727
(800) 524-1038 or (732) 938-5600
www.hcsinteractant.com

Ohio Contact
Thomas J. Fahey, President
(800) 524-1038 or (732) 938-5600
tfahey@hcssupport.com

Company Description
Health Care Software, Inc. (HCS) has been dedicated to the design, development, installation, conversion, and ongoing support of healthcare information systems for more than 43 years. Over the course of time, the technology has evolved and expanded, but our commitment to providing responsive solutions has remained constant and stable. Our commitment is totally dedicated to the healthcare information system industry, and we are recognized as a leader in support services. Our focus has and will remain to provide the best in healthcare information systems.

Product Description and Key Features
HCS INTERACTANT™, an enterprise software solution which offers robust functionality and flexible applications together in one web-based, centralized system, allows authorized users secure access to the clinical documentation and back office information needed to make timely decisions for the best possible patient outcome. With 43+ years experience and a nationwide client base of leading, multi-site behavioral health providers, HCS INTERACTANT offers the right information to the right people at the right time.

What Makes Us Different From Other Vendors
HCS designs, develops, supports, and markets the most functional, automated, and comprehensive financial and clinical management applications available to the behavioral healthcare market.

No other behavioral information systems vendor has been in business as long as HCS, which was founded in 1969. HCS benefits its clients in many ways, not the least of which is being fundamentally different from other healthcare information system vendors.

HCS’s longevity is primarily due to one-on-one relationships which contribute to the productivity and success of each client. This philosophy of building client relationships has led to today’s INTERACTANT Financial and Clinical integrated software solutions for a diverse community of healthcare providers. We respect and appreciate the fact that no two healthcare organizations are alike even when providing similar healthcare services. Acceptance of each organization’s uniqueness has resulted in a solution that has the capability to support the specific functions each client requires. HCS clients are multi-site organizations that require a scalable information technology platform to standardize multiple sites and services.

Customers Willing To Talk About Us
Due to HCS client confidentiality, HCS cannot provide customer information at this time. If an individual entity or representative from Ohio would like references, please contact HCS.

Sample Screenshot

Key Facts
Founded: 1969
Revenue: $10M

Architecture
ASP/SaaS, client/server

Ohio
Employee FTEs: 0
BH Agencies: 1
BH Users: 100
Largest Agency: 100
Smallest Agency: 25
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 60
BH Agencies: 51
BH Users: 5,000+
Largest Agency: 800+
Smallest Agency: 5
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: None
Stage 2: To date, HCS INTERACTANT is not certified by Authorized Testing and Certification Bodies (ACTB) but plans on becoming certified by the second quarter of 2013.

Health Home Functionality
The HCS product, INTERACTANT, can bill for home health services but does not currently support OASIS requirements.
Hinext LLC
1220 Bank Street, Suite 205
Baltimore, Maryland, 21202
(855) 699-0123
www.treatehr.com

Ohio Contact
Peggy Lucas, Customer Relationship Manager
(416) 699-0123 x224
peggy.lucas@hinext.com

Company Description
Hinext is a healthcare IT vendor of product development, consulting, and services. Our goal is to facilitate improvement in care through integrated IT services across the continuum of care.

Product Description and Key Features
TREAT is a web-based EHR and care coordination platform designed for behavioral health providers. TREAT’s intelligent design and integrated clinical documentation creates a living document centered on patient outcomes. With a robust practice management system and an easy-to-use design, TREAT provides the utilities you need to achieve improved patient care. TREAT uses an agnostic operating environment and database system.

TREAT’s easy to use system offers the following key features:
• **Extensive suite of assessment tools**: including peer-reviewed standardized tools and custom developed tools.
• **Multi-sector implementations**: from stand-alone behavioral health centers to hospitals, long term care facilities and retirement homes.
• **Reporting**: TREAT’s state-of-the-art reporting suite makes accessing the data you need as easy as a click of the mouse.
• **Enhanced Security**: TREAT offers the most comprehensive security, lockbox, and auditing features on the market today.

What Makes Us Different From Other Vendors
TREAT’s key difference lies in its focus on patient recovery and tracking outcomes. This difference can be seen in the following TREAT features.

• **Integrated Clinical Documentation**: TREAT’s intelligent design automatically scores assessments and analyses these results to identify issues for treatment. These identified issues then populate directly into the Care Plan, significantly reducing clinician time and avoiding data entry errors.

• **Metabolic Health Monitor Tool**: TREAT’s award-winning Metabolic Health Monitor is one of the only tools on the market to track metabolic indicators within a behavioral health setting. Metabolic syndrome is a leading cause of death for patients taking second generation anti-psychotic medication. The tool allows clinicians to identify and treat metabolic health issues before they become life threatening.

Key Facts
Founded: 1997
Revenue: >$10M

Architecture
ASP/SaaS, client/server

Ohio
Employee FTEs: 0
BH Agencies: 0
BH Users: 0
Largest Agency: 0
Smallest Agency: 0
OHBH EDI: No
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 0*
BH Agencies: 8
BH Users: 500
Largest Agency: 100+
Smallest Agency: 10
MU 1st Pmt: 0
MU 2nd Pmt: 0
* We are a Canadian company

Meaningful Use Certification
Stage 1: None
Stage 2: Plans to achieve Stage 2 meaningful use certification by end of 2013.

Health Home Functionality
TREAT fully supports health homes through our integration with the GSI Health Coordinator Dashboard application.

Customers Willing To Talk About Us
• Ricardo Santiago, Director, Information Systems, Village Center for Care, ricardos@villagecare.org, (212) 337-5929
• Toni Bartlett, Director, Clinical Assessments, Moses Cone Behavioral Health Centre, Greensboro, NC, toni.bartlett@mosecone.com, (336) 832-9610
• Maria Coquillette, Project Manager, Barton Health Care - Central Plaza, Chicago, IL, mcoquillette@bartonhealthcare.org, (847) 441-8200
MindLinc
3018 Duke University Medical Center
Durham, NC 27710
(919) 303-9704
www.mindlinc.com

Ohio Contact
Deo Garlock, Executive Director
(919) 303-9704
deo.garlock@mindlinc.com

Company Description
MindLinc-Duke EMR-EPM

Product Description and Key Features
- ONC-ATCB Meaningful Use Certified
- Design and User Interface:
  - Fully Customer-Configurable to Match User’s Workflow
  - Easy to Use – matches user’s workflow, intuitive, write-once, rolls information forward
  - Decision Support Rules Engine - rules & alerts to guides clinicians to meet Billing, Regulatory and Clinical requirements
- Functionality:
  - Best-in-industry psychiatric and substance abuse assessments
  - Call Center – manage and track callers/patients, calls, and referrals
  - Front Office - Scheduling, ADT, Bed Management, Eligibility
  - Referral Management –increase referrals to improve care
  - Client and Family scales-survey system integrates care
  - Manage Daily Tasks Using Task Manager – Tasks linked into area to do your work, Alerts for Users and Supervisors
  - Case Management, Community Support, Foster Care
  - ID/DD Disability – evals & behavior monitoring, documentation
  - Comprehensive Claims and AR Management functionality – direct connect billing to Counties and State Medicaid
- Reporting - SQL, Comprehensive Standard Reports, Screen Designer to capture all info, Easy Ad Hoc Reporting, Easy Report Designer, State Reporting, Meaning Use Reporting, HBIPS Reporting
- Outcomes Management:
  - Measurement – Outcomes Tools: Innovative visual tools measure symptoms, outcomes, progress toward achieving treatment objectives & discharge and follow-up care using embedded treatment progress & outcomes tracker
  - Decision Support Rules Engine - rules & alerts to guide clinicians
  - Benchmark organization performance and identify EBPs using MindLinc’s Global Anonymized Database – world’s largest BH database
- Technical:
  - SaaS (Software as a Service) or Client Server delivery
  - Computer Options: IPads, Droids, Tablets, Laptops, Desktops
  - Mobile Options: both connected and disconnected

What Makes Us Different From Other Vendors
Fully configurable to match each user’s workflow, Best-in-industry functionality, Fully loaded, codified, best-in-industry behavioral content, outcomes Leader, new fully integrated practice management

Customers Willing To Talk About Us
- Will provide after discussion with Ohio provider

Key Facts
- Founded: 2004 (part of Duke University)
- Revenue: NA

Architecture
- Client/server, Terminal Services, ASP/SaaS

Ohio
- Employee FTEs: 0
- BH Agencies: 0
- BH Users: 0
- Largest Agency: 0
- Smallest Agency: 0
- OHBH EDI: Yes
- MU 1st Pmt: 0
- MU 2nd Pmt: 0

National
- Employee FTEs: 23
- BH Agencies: 60
- BH Users: 14,100
- Largest Agency: 750
- Smallest Agency: 15
- MU 1st Pmt: 25
- MU 2nd Pmt: 5

Meaningful Use Certification
- Stage 1: Complete
- Stage 2: Will obtain Stage 2 certification in 2013

Health Home Functionality
Currently support active Health Home model in New York.
Netsmart
570 Metro Place North
Dublin, OH 43017
(800) 472-5509
www.ntst.com

Ohio Contact
Mario Bienvenue, Client Alignment Executive
(614) 932-6786
mbienvenue@ntst.com

Company Description
Netsmart helps behavioral health organizations transform care through the collaborative, coordinated management and exchange of clinical data across the care spectrum and through effective practice management that improves revenue cycle management. Our clients in Ohio includes dozens of community mental health centers in all areas of the state, the Ohio Department of Health and its seven regional psychiatric hospitals.

Our Dublin, Ohio office includes developers, client support and several staff dedicated specifically to assuring that our software meets state-specific billing and reporting requirements. Our Ohio User Group provides outstanding opportunities for clients to network with peers, exchange ideas, discuss industry issues, and provide us with user-focused ideas for enhancements to our solutions.

Product Description and Key Features
Complete ONC-ATCB-certified clinical and practice management solutions

OrderConnect: e-prescribing, order entry and medication management

Connect Suite: Includes the ability to share clinical information with other providers and health information exchanges, incorporate lab results into an EHR and provide consumers with access to their health information via a consumer Web portal

Netsmart University: Ohio Council-endorsed, full-featured learning management system enables organizations to create Web-based corporate learning portals to support employee training and development, gain staff continuing education units (CEUs), and improve staff retention and productivity.

What Makes Us Different From Other Vendors
• Choice of secured hosted, SaaS or installed software
• Ohio-specific product functionality: MACSIS, SOQIC and BH Mods
• Largest Ohio and national behavioral health client community
• Ohio Council-endorsed e-learning product (Netsmart University)
• Large Ohio office with Ohio-specific focused resources
• Ohio user group
• Financially stable with resources for continued product development
• Annual CONNECTIONS client conference and Netsmart Community (online collaboration community for Netsmart clients)

Customers Willing To Talk About Us
• Available upon request. Please contact Tami Boucher at tboucher@ntst.com or (614) 764-0143 x1270.
NextGen Healthcare Information Systems, LLC.
795 Horsham Road
Horsham, PA 19044
(215) 657-7010
www.nextgen.com

Ohio Contact
Jeff Waldron, Sales Executive
(614) 210-0577
jwaldron@nextgen.com

Company Description
NextGen Healthcare provides EHR, financial, and HIE solutions for hospitals, health systems, physician practices, and other healthcare organizations.

Product Description and Key Features
NextGen Ambulatory EHR is an ONC-ATCB 2011/2012 Certified Complete EHR and a 2011 CCHIT Certified Ambulatory EHR with the Additional Certification for Behavioral Health. As evidence of our commitment to Behavioral Health, NextGen Ambulatory EHR is delivered with a comprehensive suite of Behavioral Health templates, documents and workflow settings.

What Makes Us Different From Other Vendors
• ONC-ATCB 2011/2012 Certified - Complete EHR
• 2011 CCHIT Certified Ambulatory EHR - Behavioral Health
• A Director of Behavioral Health with over 10 years experience
• Publicly-traded company (NASDAQ:QSII) with history of financial stability
• More than 4,000 customers of all sizes and specialties across the U.S.
• A large Ohio client base with more than 150 total Ohio customers
• A comprehensive suite of Behavioral Health templates, including Behavioral Health Home Screen, Adult and Pediatric Intake, Group Therapy, Initial Psychiatric Evaluation, Outcome Measures, Progress Note, Psychopharm Progress Note Behavioral Health Testing, Transfer/Discharge, Treatment Plan, Treatment Plan Review, Segregation Visit and Suicide Observation.
• Behavioral Health Assessment Integration Capabilities including Abnormal Involuntary Movement Scale (AIMS), Addiction Severity Index (ASI) and more.
• Disease management templates for managing chronic care for conditions such as Depression and ADHD
• Document generation to automatically populate referral letters, discharge summaries and other documents with patient-specific data
• Advanced e-prescribing capabilities to pharmacies through SureScripts, as well as automatic drug interactions checking and formulary management
• Automated E&M coding calculation based on provider documentation
• Ability to customize templates and workflow without vendor assistance using NextGen Template Editor capabilities
• NextGen Ambulatory EHR and NextGen Practice Management can be deployed as a truly integrated solution operating on a single database without the need for an interface

Customers Willing To Talk About Us
• Linda Scott, Vice President of Child & Family Solutions, Jewish Family & Children’s Service, Inc.
• Jeff Howard, CFO, Cherokee Health Systems
• Pauline Marcussen MS, RHIA, CCHP, Rhode Island Department of Corrections

Sample Screenshot

Key Facts
Founded: 1994
Revenue: $429M

Architecture
ASP/SaaS, client/server

Ohio
Employee FTEs: 3
BH Agencies: 30
BH Users: 590
Largest Agency: 2,000
Smallest Agency: 2
OHBH EDI: Yes
MU 1st Pmt: 10+
MU 2nd Pmt: 0

National
Employee FTEs: 1,908
BH Agencies: 580
BH Users: 3,400
Largest Agency: 8,000
Smallest Agency: 1
MU 1st Pmt: 1,500+
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: ONC-ATCB 2011/2012 Complete EHR.
We will be Certified Stage 2 compliant and our Stage 2 compliant version is scheduled. The MU2 version will be part of a standard software release.

Health Home Functionality
NextPen supports Home Health. This unique technology allows the clinician to capture discrete data that is later automatically loaded into the database when the pen is docked.
Patagonia Health EHR
15200 Weston Parkway
Cary, NC 27513
(919) 238-4780
www.patagoniahealth.com

Ohio Contact
Eric Pascoe, VP Sales
(919) 475-8662
eric@patagoniahealth.com

Company Description
Patagonia Health, Inc. has produced an EHR that is a state of the technology EHR product complete with a fully integrated billing and financial module. It has been designed and built under the company’s goals of being easy to use and affordable yet highly functional and effective. A true web based product our EHR uses many of the technologies used currently for web based browsing and search.

Product Description and Key Features
Patagonia Health’s EHR is a true SaaS product utilizing the latest “APP or Widget” based technologies. New technologies like Auto-Suggest and Auto-Learn are used throughout to minimize clicks and typing. The system can be structured by the user to match a desired workflow. All supporting databases like Surescripts, ICD-9 (soon ICD-10), CPT codes, etc., are maintained by Patagonia Health and are constantly updated. Notes and forms used in the product can be shared for collaborative review and cascading approvals.

What Makes Us Different From Other Vendors
Patagonia Health EHR is easy to use and easy to implement. From scheduling to electronic encounter capture (using either quick radio buttons and/or free text) to billing to payment are structured to remove work (and errors) from the system but yet to provide an easy to use, powerful system for the behavioral health provider and their agency. The system from EHR to billing is tightly integrated and can be automated in many ways. The system contains many features including:

eRx / medication management, alert management, easy report / scorecard generation, Meaningful Use report card, LME/MCO connection/sharing, patient portal, secure online staff collaborative messaging, calendar organizer / scheduler, many onboard templates and BH forms, eSignature capture, anywhere/anytime access for a web enabled device, no initial upfront costs only a per user monthly subscription fee, easily scalable and able to accommodate multiple locations easily, meets all HIE requirements for information sharing, fully HIPAA compliant, easy to use for clinicians / billing / executive and affordable for all, excellent customer service, 5010 capable

Customers Willing To Talk About Us
• Raina Gardner, Office Manager, Green light Counseling, rgardner@greenlightcounseling.com, (336) 274-1237
• Jennifer Russell, Quality Management Training Director, FOCUS Behavioral Health Services, jrussell@huhfy.com, (828) 439-8191
• Dr. Jennie Byrne, Cognitive Psychiatry of Chapel Hill, dr.jennie.byrne@gmail.com, (919) 636-5240

Key Facts
Founded: 2008
Revenue: NA

Architecture
ASP/SaaS

Ohio
Employee FTEs: 0
BH Agencies: 0
BH Users: 0
Largest Agency: 10
Smallest Agency: 4
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 15
BH Agencies: 25
BH Users: 875
Largest Agency: 150
Smallest Agency: 1
MU 1st Pmt: 20
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: Stage 2 requirements are currently under development with completion expected well before the stage deadline.

Health Home Functionality
Patagonia Health is an “APP” based product with completed “APPs” for medical, specialty, behavioral health and public health applications including home health, immunization, and facilities for data exchange compliant with Meaningful Use data exchange standards.
Priseworks Corporation
555 Metro Place North, Suite 100
Dublin, OH 43017
(614) 791-3262
www.priseworks.com

Ohio Contact
Adrianne Weisberg, Account Executive
(614) 791-3262
adrianne.weisberg@priseworks.com

Company Description
Priseworks is an Ohio Corporation providing information technology products and services to local providers. Our mission is to help agencies improve their outcomes while staying fully compliant with state and federal EHR mandates.

Product Description and Key Features
In 2003, AHAS became one of the first fully web-based MACSIS compliant systems in the State of Ohio for Behavioral Health Treatment Providers. AHAS is a fully integrated Electronic Health Record system custom that includes:

- Service Tracking/Billing
- Scheduling
- Clinical Record (Treatment Planning and Progress Notes)
- Document Handling/EDI/XML
- Custom Reporting
- Remote Access
- Electronic Signatures

AHAS is ideal for any size organization because if you do not wish to purchase the software (a capital expense), you can simply use it over the internet under the SaaS model, and still derive the benefits of an easy to use, state of the art system.

What Makes Us Different From Other Vendors
At Priseworks we believe that technology can play a vital role in helping Behavioral Health Treatment Providers meet their goals. We are therefore focused on developing tools that Providers can use to minimize expenses while improving outcomes and the overall quality of care for their clients.

The AHAS system has an open architecture that can equally handle MACSIS, MITS, Federal, State, County and Private program requirements.

With our roots in Ohio Priseworks has built a reputation for providing robust solutions and backing it up with a high level of customer satisfaction.

Customers Willing To Talk About Us
- Charlette Osterland, Director of Administration, Community Assessment and Treatment Services, costerland@communityassessment.org, (216) 206-5230
- Marion Young, CFO, Community Solutions Association, myoung@csatrumbull.org, (330) 394-9090
- John Alge, Ohio Public Defender, john.alge@opd.ohio.gov, (614) 644-7591

Key Facts
- Founded: 1995
- Revenue: NA

Architecture
- ASP/SaaS, terminal services

Ohio
- Employee FTEs: 8
- BH Agencies: 3
- BH Users: 3
- Largest Agency: 30
- Smallest Agency: 5
- OHBH EDI: Yes
- MU 1st Pmt: 0
- MU 2nd Pmt: 0

National
- Employee FTEs: 8
- BH Agencies: 3
- BH Users: 3
- Largest Agency: 30
- Smallest Agency: 5
- OHBH EDI: Yes
- MU 1st Pmt: 0
- MU 2nd Pmt: 0

Meaningful Use Certification
- Stage 1: None
- Stage 2: None Reported

Health Home Functionality
- None Reported
ProComp Software Consultants
555 Cincinnati-Batavia Pk
Cincinnati, OH 45244
(513) 685-5245
www.ProCompSoftware.com

Ohio Contact
David Y. Shuller, Ph.D., CEO
(513) 685-5245
dave@procompsoftware.com

Company Description
ProComp Software Consultants has been automating behavioral health agencies in Ohio for 30 years. With each change in ODMH and ODADAS billing, clinical data and documentation mandates, ProComp has been out front and first at delivering the most efficient and cost effective solutions to providers. Our customer base is exclusively in Ohio with over 3600 users in 49 organizations across 62 counties.

Product Description and Key Features
ProComp Software offers a complete EHR and MIS/AR solution for Ohio agencies with our flagship product CATT. CATT was designed for MACSIS, MITS and ODMH/ODADAS data reporting from the ground up with integrated interfaces including ANSI837 claims processing, automated ANSI835 reconciliation, ODADAS OHBH EDI, ODMH Outcomes and streaming HL7 transaction interface to other systems. Our new OHIO ODJFS Health Home Care Management Module includes unique and customizable Care Management Task functionality, incorporation and data summarization of ODJFS Utilization history, close integration with Document Management System, automated notifications and quality measure reporting, automated document exchange with Care Source and other MCPs.

• ARRA ONC meaningful use compliant
• Integrated web based E-Prescribe functionality (Surescripts, RxHub)
• Integrated document imaging and storage capabilities with automated interoperability with the Autonomy Teleform®
• Sophisticated Care Management Tools including automated letters, contacts tracking, documentation ticklers, Clinical Content Tools
• Advanced Interoperability with HL7 Transaction Processor and user configurable CCD Document Generator
• Real-time Data Cube analysis for auditing, MIS and performance dashboards
• New OHIO ODJFS Health Home Care Management Module

What Makes Us Different From Other Vendors
• Ohio based and Ohio focused
• Unmatched support with the highest user satisfaction among Ohio users
• Flexible infrastructure and deployment options
• Flexible licensing and pricing options
• Completely open architecture software development environment
• Network of independent CATT developer and implementation consultants
• Five-year total costs lowest of current BH vendors operating in Ohio

Customers Willing To Talk About Us
• Brad McMonigle, VP, Talbert House, brad.mcmongile@talberthouse.org, (513) 872-5863 x1008
• Sherry Rodman, QA Coordinator, The Village Network, crodman@thevillagenetwork.com, (330) 264-3232
• Desiree Marler, CIO, Child Focus, Inc, dmarler@child-focus.org, (513) 752-1555

Key Facts
Founded: 1983
Revenue: Not disclosed

Architecture
Client/server, Terminal Services, ASP/SaaS

Ohio
Employee FTEs: 9
BH Agencies: 49
BH Users: 3,600+
Largest Agency: 600
Smallest Agency: 8
OHBH EDI: Yes
MU 1st Pmt: 48
MU 2nd Pmt: 0

National
Employee FTEs: 8
BH Agencies: 49
BH Users: 3,600+
Largest Agency: 600
Smallest Agency: 8
MU 1st Pmt: 48
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: Stage 2 ONC-ATCB Complete EHR Ambulatory Certification expected in July 2013.

Health Home Functionality
Fully-featured Ohio Health Home Module offered April 2013 with customizable automated notifications, quality measure reporting, and document exchange with MCPs.
Qualifacts Systems, Inc.
200 2nd Avenue South
Nashville, TN 37201
(866) 386-6755
www.qualifacts.com

Ohio Contact
Laurie Cramer, Senior Account Executive
(614) 507-1978
laurie.cramer@qualifacts.com

Company Description
Qualifacts is the largest provider of Software-as-a-Service and web-based Electronic Health Records for the behavioral health and human services market.

Product Description and Key Features
CareLogic Enterprise is comprehensive, configurable and easy to use, and provides a single, integrated solution for managing information across the entire organization.

CareLogic Enterprise features include:
• Customer configurable service documents that require no technical training or expensive customization
• ‘n-Tier’ functionality that is optimal for complex organizations and consortiums.
• Ideal solution for organizations with multiple locations and complex funding streams
• Web-native design that is ideal for concurrent documentation by case managers and office-based staff
• ‘Closed Audit Loop’ functionality that reduces service leakage and takes unauthorized services to zero.

What Makes Us Different From Other Vendors
Upgrades on our Single Platform System:
Upgrades are released every two weeks in CareLogic ensuring the software your organization is using is adapting as technology advances.

Transparent Pricing:
Our fees include everything you need from access to the software, training, support, and upgrades.

Largest User Community:
Customers on connect.qualifacts.com have access to training materials, the ability to share reports, and the opportunity to connect with other customers and current employees to discuss the use of CareLogic

Customer-Led Product Planning:
Every organization has the ability to suggest upgrades and vote on current suggestions to ensure that upgrades to CareLogic are prioritized to better each organization

Meaningful Use Resources:
Qualifacts has a Meaningful Use expert on staff to assist organizations through the various phases of the Federal Meaningful Use incentive program.

Customers Willing To Talk About Us
• Scott Buchanan, CFO, Samaritan Behavioral Health, Inc., sabuchanan@PremierHealthPartners.org, (937) 276-8333
• Randall Haskins, Associate CEO, TCN Behavioral Health Services, rhaskins@tcn-bhs.org, (937) 376-8759
• Nelson Burns, CEO, Coleman Professional Services, nelson.burns@coleman-professional.com, (330) 676-6801
SMART Management, Inc.
66 Pavilion Avenue
Providence, RI 02905
(800) 942-4540
www.smartmgmt.com

Ohio Contact
Michael Carruthers
(800) 942-4540 x115
mcarruthers@smartmgmt.com / sales@smartmgmt.com

Company Description
SMART Software, developed more than 20 years ago by SMART Management, is a powerful, end-to-end medical software solution designed to meet the unique needs of facilities and clinics in the substance abuse treatment and behavioral health field. From initial patient admission to annual reporting, SMART helps facilities share their clinical, medical, and financial operations into a efficient streamlined system.

SMART was designed to meet your facility’s every need. It's a great fit for clinics with 100 or more patients, in one or more modalities, including outpatient, mental health, residential, and medication assisted substance abuse treatment. Smart’s internal treatment experts are constantly working to ensure that the software continues to evolve to meet needs of the field.

SMART Software is the critical tool utilized in the treatment facilities that Smart operates and manages nationally.

Product Description and Key Features
The SMART EHR Core module includes a variety of advanced technologies to streamline and optimize medical and administrative functions, encouraging a fully paperless clinic. SMART is user-friendly, increases productivity, and allows for intensified focus on quality of care. The EHR module is fully ONC-ATCB Certified.

Electronic signature allows the clinical team to sign treatment plans, the medical team to sign evaluations and medical orders. Patients can sign for medication received, treatment plans and all admission agreements.

What Makes Us Different From Other Vendors
We own and manage 18 of our own outpatient substance abuse clinics which provide treatment to approximately 7000 patients daily. We also support “SMART” customers nationally and internationally. We believe we have specific understanding of the difficulties & stressors involved with implementing uniformed business practices, delivering quality treatment, maintaining medication and treatment records while fulfilling accreditation requirements be we do it ourselves. SMART Customers are happy, just ask them.

Customers Willing To Talk About Us
• Alan Oberman, CEO, John Brooks Recovery Center, alano@jbrcnj.org, (609) 345-2433
• Denise Howard, Executive Director, Discovery House, Inc., dhoward@discoveryhouse.com, (401) 780-2300 x125
• Bob Freeman, APT FOUNDATION, bfreeman@aptfoundation.org, (203) 781-4600

Key Facts
Founded: 1989
Revenue: $4M

Architecture
Client/server, terminal services

Ohio
Employee FTEs: 0
BH Agencies: 0
BH Users: 0
Largest Agency: 0
Smallest Agency: 0
OHBH EDI: Yes
MU 1st Pmt: 0
MU 2nd Pmt: 0

National
Employee FTEs: 50
BH Agencies: 145
BH Users: 145
Largest Agency: 419
Smallest Agency: 5
MU 1st Pmt: 0
MU 2nd Pmt: 0

Meaningful Use Certification
Stage 1: Complete
Stage 2: In process

Health Home Functionality
In process
Company Description
TenEleven Group is a Behavioral Health electronic clinical record software and services company focused on creating software solutions to manage the entire business workflow of behavioral health organizations.

Product Description and Key Features
Our electronic Clinical Record (eCR™) suite combines client & clinician scheduling, bed management, electronic documentation and storage of the entire encounter (patient chart) with electronic billing and reconciliation, in one easy-to-use software package. eCR™ can be configured to run on servers located on site, or as a web based SaaS application.

What Makes Us Different From Other Vendors
Created specifically for the behavioral health industry, eCR incorporates specific workflow and functionality for all aspects to efficiently manage each function of your agency. Each "Role" has a specific desktop and configuration to maximize the efficiency of each user.

There is a seamless flow of all information throughout the delivery service and information needs only to be entered once at any point and is then accessible (with appropriate authorization) and automatically filled in where appropriate. Compliance and business rules are entered into the fully customizable "Rules Based" engine upon implementation and are easily modified.

One of the key differentiators with eCR and TGI's consultative implementation process is that the software is tailored to meet the business process, workflow and forms of its customers. In this approach, eCR is not a canned application where users must learn a new workflow but instead, TGI's implementation process takes a customer's business processes and workflow and tailors the software to meet the customer's business needs. To do this, TGI will meet with you to understand and document your current business process, workflow and required forms. We will then work with you to define your best practices and to understand where improvements may be needed or wanted with your current workflow. After agreeing on what your best practices and workflow requirements are, we will then tailor eCR to match these processes.

Customers Willing To Talk About Us
- Customer references will be supplied upon request.

Key Facts
- Founded: 2000
- Revenue: Private
- Architecture: ASP/SaaS, Client/Server

Ohio
- Employee FTEs: 0
- BH Agencies: 0
- BH Users: 0
- Largest Agency: 0
- Smallest Agency: 0
- OHBH EDI: Yes
- MU 1st Pmt: 0
- MU 2nd Pmt: 0

National
- Employee FTEs: 20
- BH Agencies: 30+
- BH Users: 4000+
- Largest Agency: 500+
- Smallest Agency: 20
- MU 1st Pmt: 0
- MU 2nd Pmt: 0

Meaningful Use Certification
- Stage 1: Complete
- Stage 2: TenEleven's eCR meets all the requirements an eligible professional (EP) must meet to qualify for electronic health record (EHR) incentives under Medicare and Medicaid and is fully committed to keep eCR certified for stage 2 and beyond.

Health Home Functionality
TenEleven is the technology lead for a Health Home initiative and is completing the interfacing to enable eCR to effectively communicate the necessary information for Health Homes with any RHIO.
Welligent, Inc.
5205 Colley Avenue
Norfolk, VA 23508
(757) 213-5980
www.welligent.com

Ohio Contact
John Gephart, Senior Account Manager
(614) 428-9791
jgephart@welligent.com

Company Description
Welligent offers a cloud-based, On-Demand EHR that is an ideal solution to meet the clinical documentation, billing and reporting needs of community mental health and substance abuse treatment providers. Welligent has customers in more than 20 states and works with providers with fewer than 5 clinicians to multi-state providers with budgets greater than $100M. Welligent’s experienced project management team and billing specialists ensure your EHR implementation and transition is seamless.

Product Description and Key Features
• Comprehensive, cloud-based EHR offered exclusively through and On-Demand ‘Software as a Service’ model
• Integrated practice management, clinical and billing systems
• Includes tracking features for mental health, substance abuse, primary care and nursing features
• Individual and group progress notes with integrated treatment planning with John Wiley & Sons Practice Planners libraries
• Integrated commercial claims clearinghouse with Emdeon – send all commercial claims at no additional cost
• Certified Complete Ambulatory EHR

What Makes Us Different From Other Vendors
• Welligent’s cloud-based ‘Software as a Service’ model permits our staff to provide the highest level of support to your agency
• Welligent continually enhances our system through regular, quarterly software releases based on our customer and user community needs
• Fixed implementation pricing – we don’t nickel and dime our customers and we provide payer and regulatory change management at no additional cost
• Welligent is a Certified Complete Ambulatory EHR and will meet all future Federal certifications
• Welligent has made a major commitment to meeting the needs of primary care providers. Our comprehensive set of features will enable your agency to integrate both medical and behavioral health services in one system

Key Facts
• Founded: 2001
• Revenue: Available at customer request
• Architecture: ASP/SaaS

Ohio
• Employee FTEs: 1
• BH Agencies: 0
• BH Users: 0
• Largest Agency: NA
• Smallest Agency: NA
• OHBH EDI: Yes
• MU 1st Pmt: 0
• MU 2nd Pmt: 0

National
• Employee FTEs: 25
• BH Agencies: 55
• BH Users: 5,000
• Largest Agency: 50,000
• Smallest Agency: 5
• MU 1st Pmt: 0
• MU 2nd Pmt: 0

Meaningful Use Certification
• Stage 1: Complete
• Stage 2: Welligent currently supports many of the Stage 2 MU Core and Menu measures and will obtain Stage 2 certification. Welligent is in development on key patient engagement technologies, including a comprehensive patient portal.

Health Home Functionality
Welligent is enhancing our behavioral EHR with an extensive set of primary functionality including a robust medical encounter screen, HL7 interfacing, support for care transition documents and more

Customers Willing To Talk About Us
• Stephen Donowitz, Vice President, Phoenix House, sdonowitz@phoenixhouse.org, (646) 505-2022
• Chris Howard, EHRS Coordinator, Foothill Family Service, choward@foothillfamily.org, (626) 440-9803 x107
• Michael Guitron, Director of Information Systems, Pacific Clinics, mguitron@pacificclinics.org, (626) 463-1021 x151